



QuoteWerks.



pipedrive™

ActiveCampaign >

User Manual
Version 3.1.12
for Pipedrive



www.goldrushtechology.com.au

Contents

Overview	3
Installation	3
Step 1 – Run the Installer	4
Step 2 – Run NodeSetup.exe. Right click, Run As Administrator	9
Initial Setup	10
Selecting Pipedrive as your CRM	10
Entering your Pipedrive API Key	11
Loading your TanamiGold License File	12
Accessing the TanamiGold Settings	14
Menu Option – Open	15
Menu Option – Settings	15
Single Button Add to Quote	15
Tax Handling	16
Data Link Mapping	16
Note of Caution	18
Address Groups	18
Menu Option – User Settings	19
Default Search Selection	19
Default Task Days	20
Default Close Date Days	20
Update CRM on AutoSave	20
Not Using Pipedrive	20
Doc Status	20
Menu Option – License Manager	22
Menu Option – Help	22
Contact Search	22
Accessing the Contact Lookup Window	22
Pipedrive Contact Lookup	23
Updating Pipedrive When Saving A Document	26
Updating the Deal	26
Deal Tab	26
Changing the Deal	26
Pipeline & Stage	27
Deal Value	27
Close Date	28
Probability	28
Deal Status	29
Activities Tab	29
Add an Activity	30
Edit an Activity	31
Delete an Activity	31
Completing an Activity	31
Note Tab	32
Fields Tab	33
Note with Link To Open The Quote	33
Uploading the PDF Version of the Quote to Pipedrive	34
BCC your Email to your Pipedrive Deal	34
Support	35

Overview

TanamiGold is an integration tool to integrate QuoteWerks with either Pipedrive or Active Campaign. This version of the manual is for if you use Pipedrive with QuoteWerks.

There are four basic times that TanamiGold passes data between your CRM.

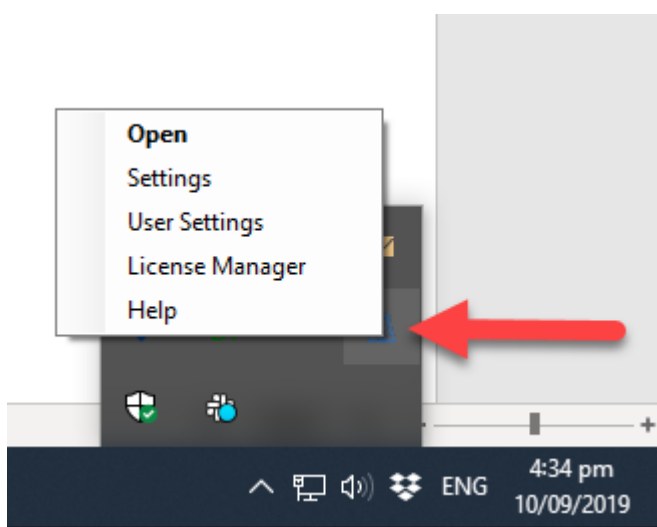
- Contact Search
- Document Save
- Preview Quote (Pipedrive Only)
- Emailing a Quote. (Pipedrive Only)

TanamiGold runs as a separate program that is started when QuoteWerks starts, initiated from entries in the SITEBOOT.INI file.

TanamiGold is managed via an icon in the Windows System Tray.



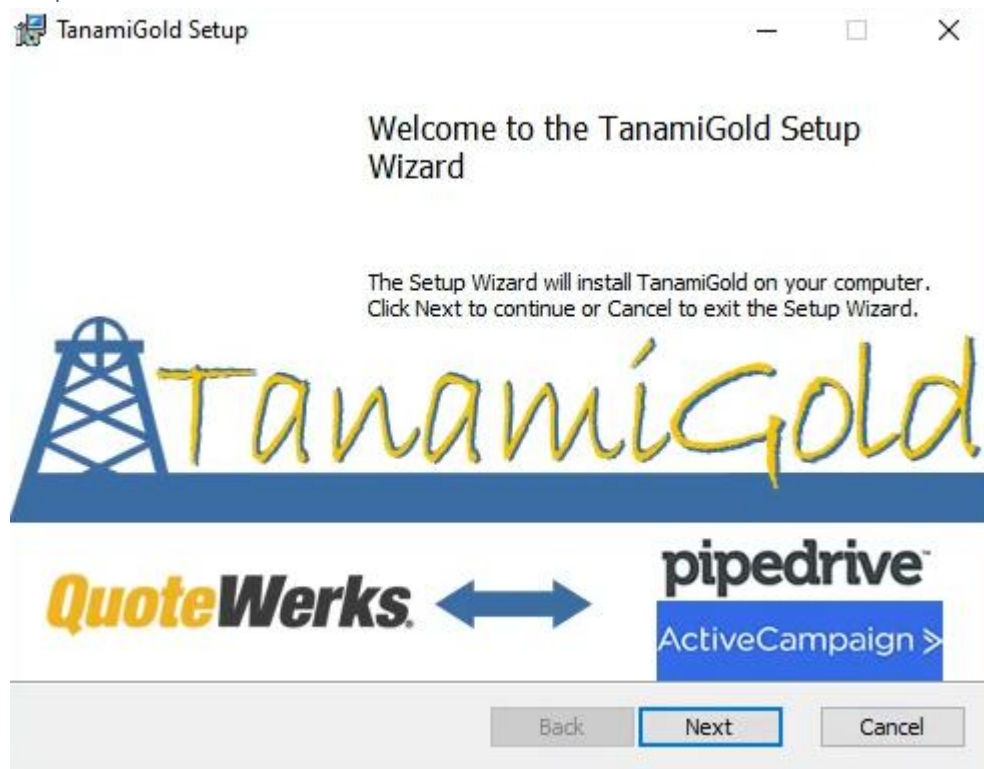
Right Click the icon to see the menu.



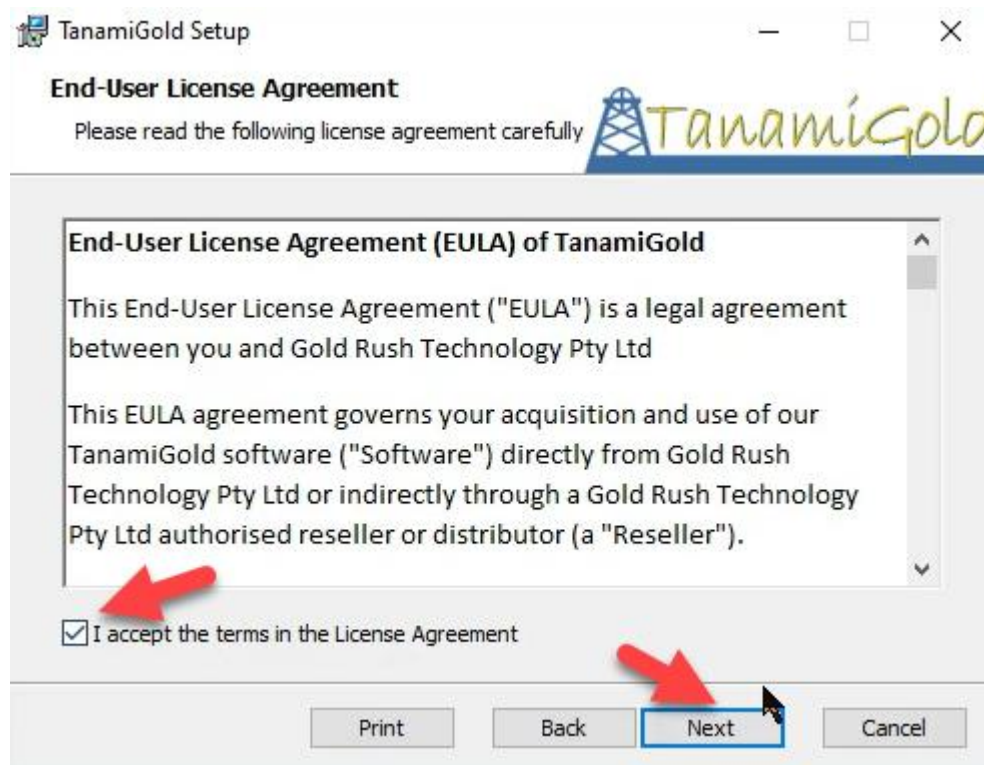
Installation

TanamiGold installs in the QuoteWerks Application Folder. So, like QuoteWerks, you run the installer and point it to QuoteWerks Application Folder, from one workstation. Then you run NoteSetup.exe from each workstation. The NoteSetup.exe is only required when you first install. It's not required for updates. In fact, all it does is give permission for the program to write to the local computer's event log, so it's not 100% necessary.

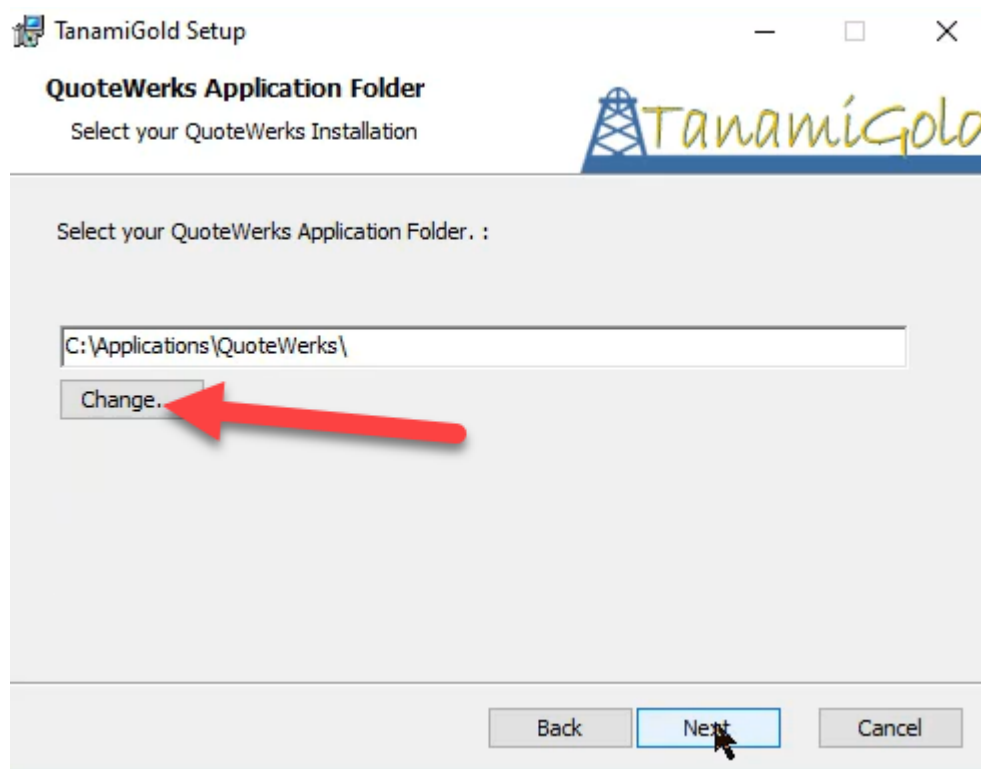
Step 1 – Run the Installer



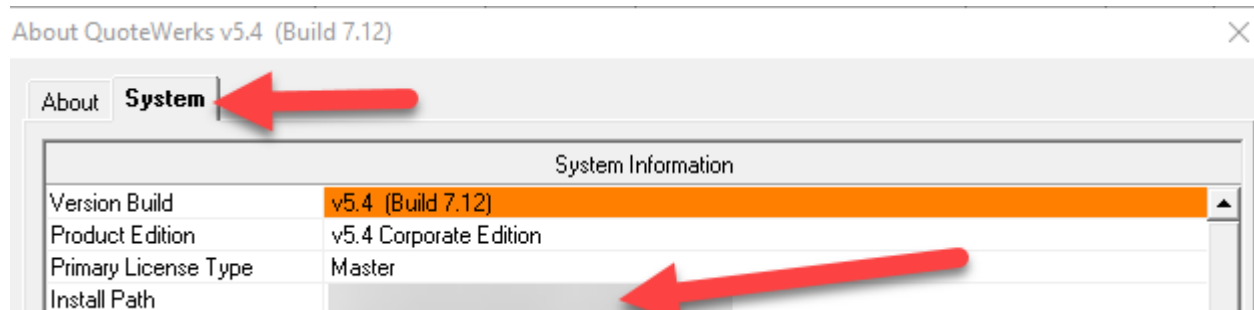
Accept the End User License Agreement



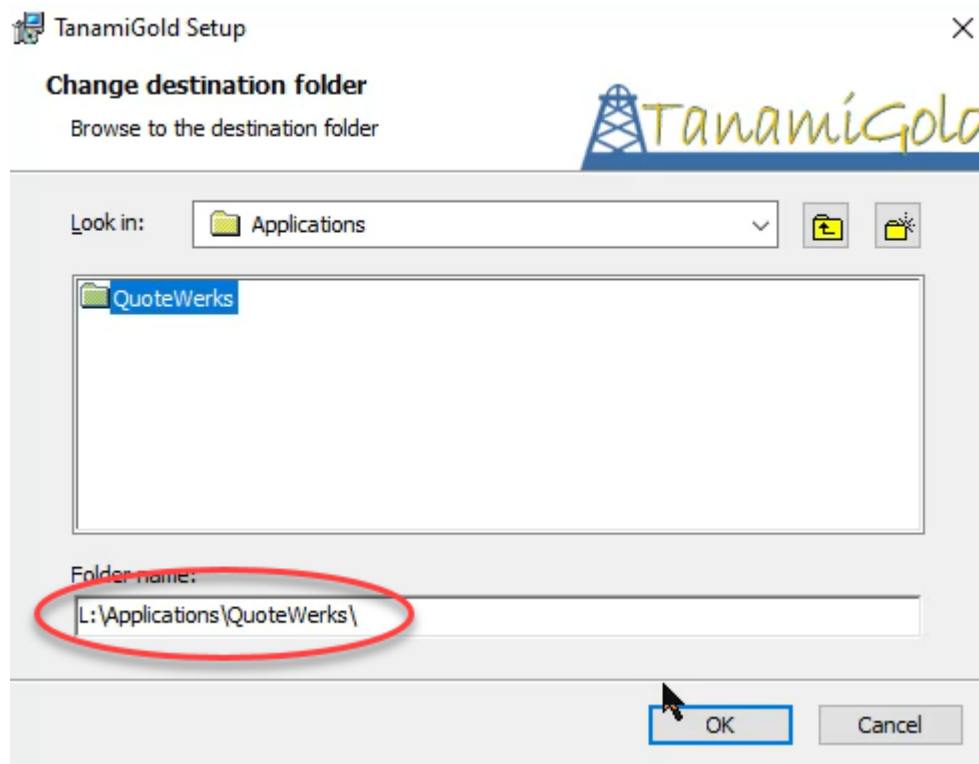
You install TanamiGold within your QuoteWerks Application folder. The installer will find the folder location for the last QuoteWerks install. If you need to change this, use the change button. You would only need to do this if you have more than one installation of QuoteWerks on your computer.



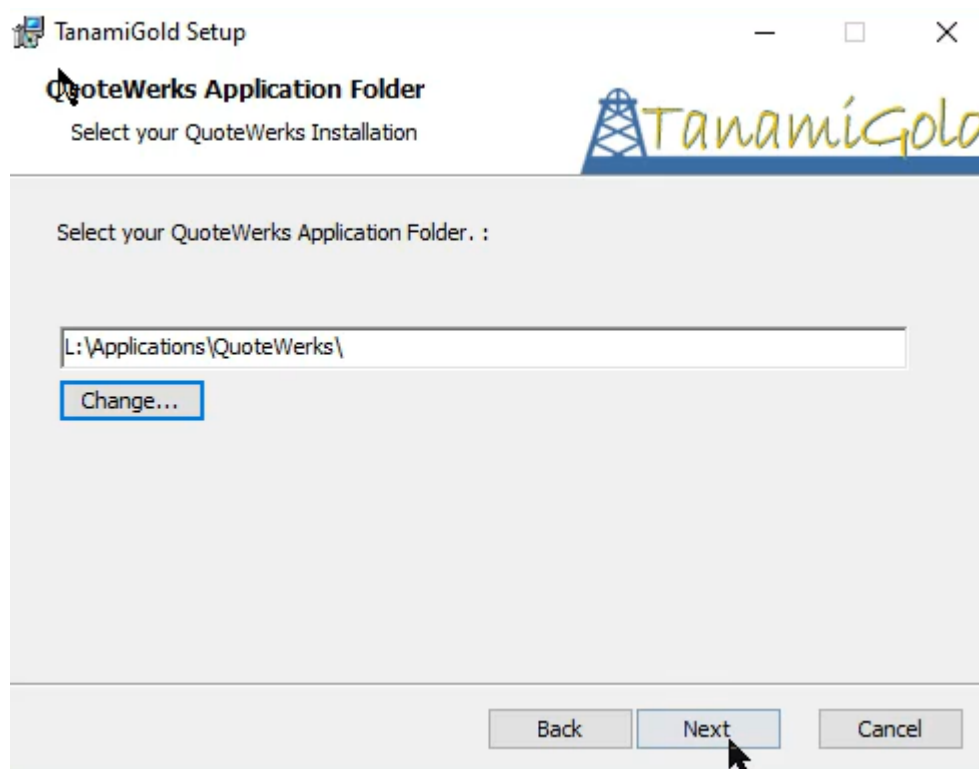
If you need to, change to your QuoteWerks Application folder. If you aren't sure what this folder is, in QuoteWerks, go to Help, About, Then Select the System Tab.



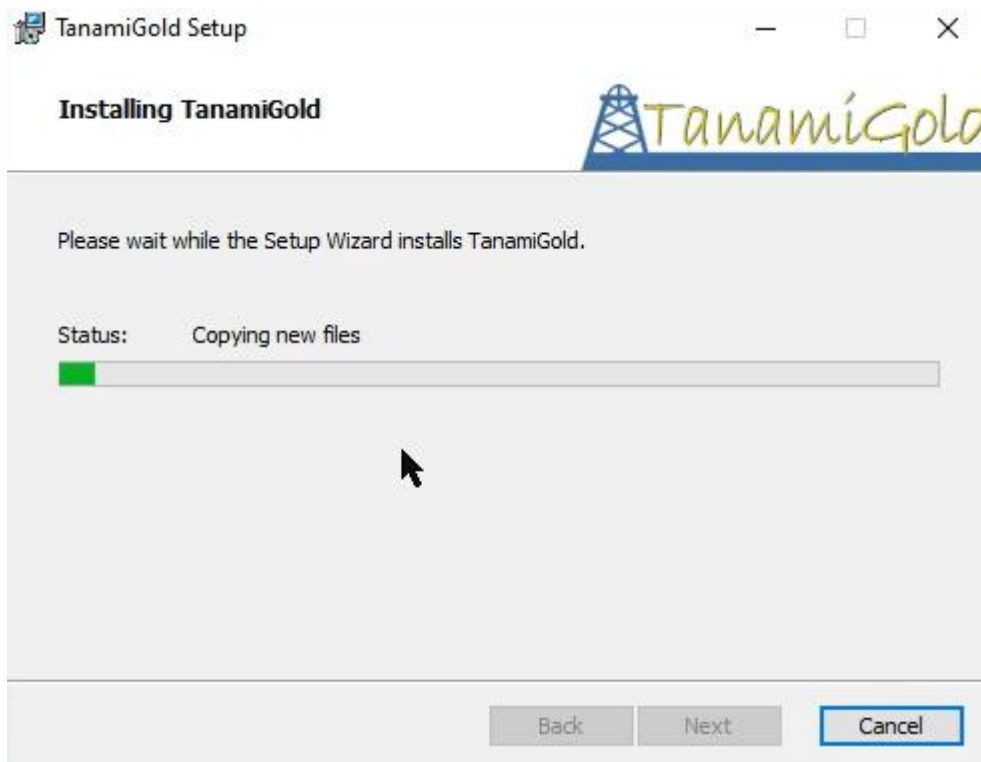
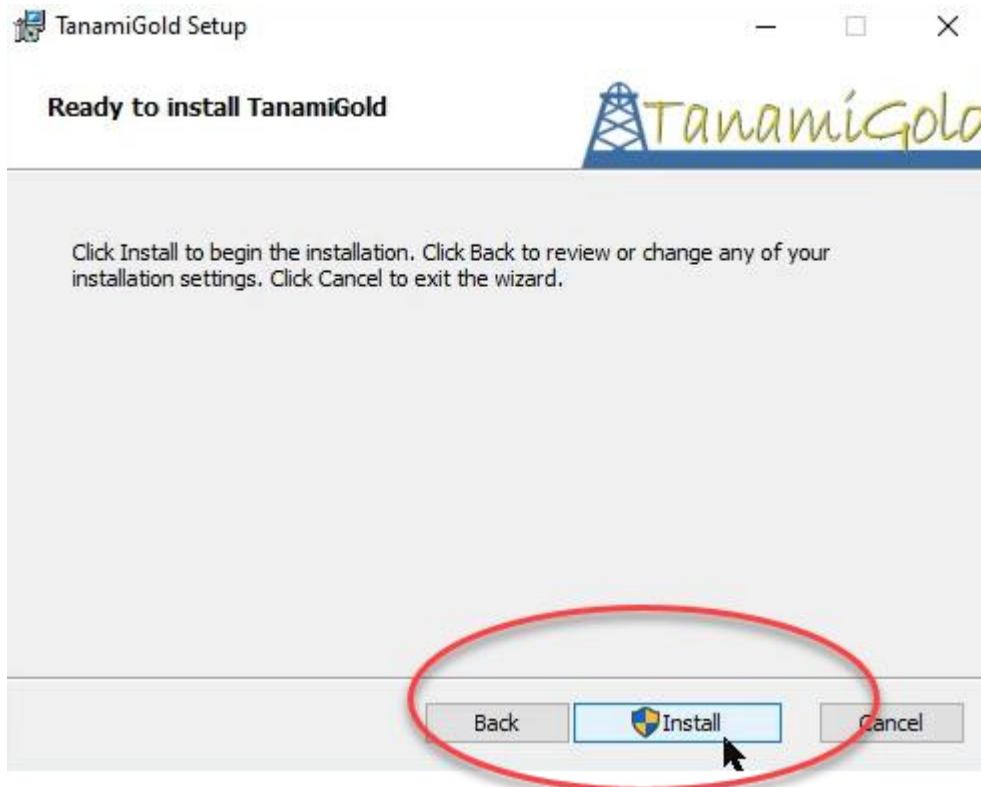
Navigate to your current QuoteWerks Installation, usually on your Network Server (but not always)



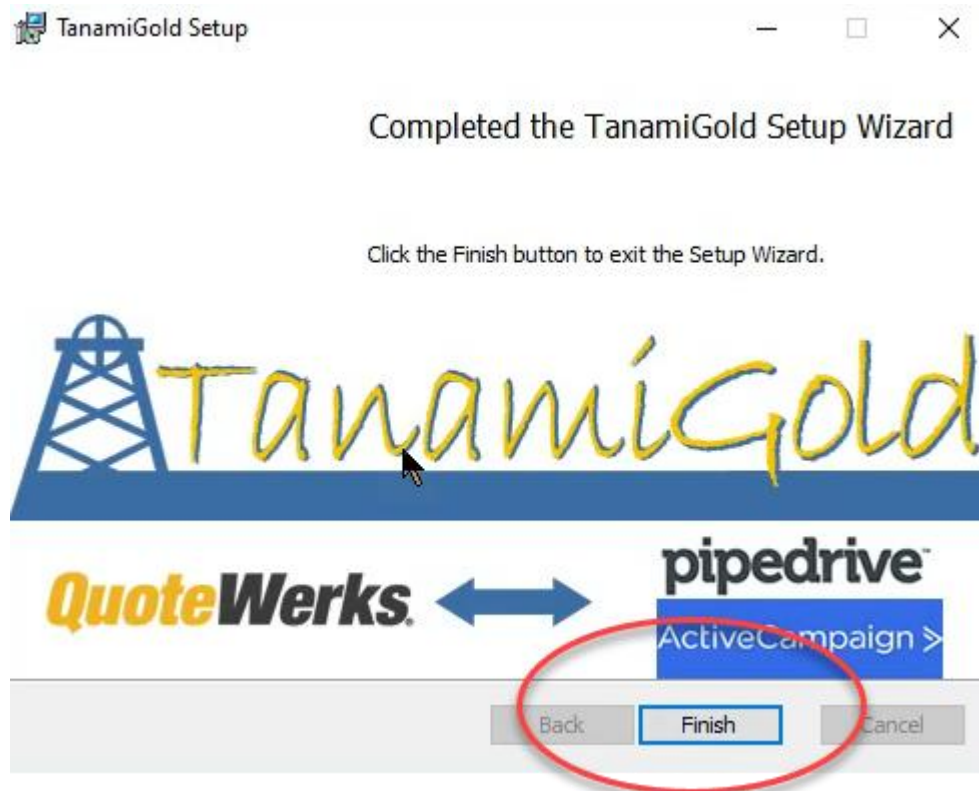
Then Click Next...



You are ready to go...



All done...

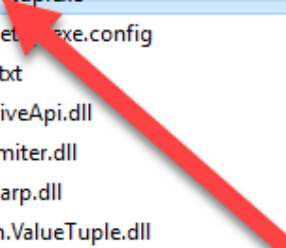


Step 2 – Run NodeSetup.exe. Right click, Run As Administrator

Run NodeSetup.exe from all other workstations

App_LocalResources	22/03/2018 8:46 PM	File folder	
GoldRushTechnology.ico	17/04/2017 10:52 ...	ICO File	5 KB
GRT.Common.dll	22/03/2018 8:33 PM	Application extens...	24 KB
GRT.PipedriveAPI.dll	22/03/2018 8:33 PM	Application extens...	33 KB
GRT.QuoteWerksAPI.dll	22/03/2018 8:33 PM	Application extens...	27 KB
GRT.TanamiGold.BusinessLayer.dll	22/03/2018 8:33 PM	Application extens...	18 KB
GRT.TanamiGold.exe	22/03/2018 8:34 PM	Application	17 KB
GRT.TanamiGold.exe.config	17/04/2017 10:52 ...	XML Configuratio...	1 KB
GRT.TanamiGold.dll	22/03/2018 8:33 PM	Application extens...	274 KB
Newtonsoft.Json.dll	5/02/2018 11:58 AM	Application extens...	639 KB
NodeSetup.exe	22/03/2018 8:33 PM	Application	8 KB
NodeSetup.exe.config	30/01/2018 4:36 PM	XML Configuratio...	1 KB
Notes.txt	24/04/2017 5:12 PM	Text Document	1 KB
PipeDriveApi.dll	22/03/2018 7:00 PM	Application extens...	133 KB
RateLimiter.dll	5/02/2018 11:58 AM	Application extens...	15 KB
RestSharp.dll	5/02/2018 11:58 AM	Application extens...	168 KB
System.ValueTuple.dll	5/02/2018 11:58 AM	Application extens...	78 KB
TanamaiGoldDebug.txt	22/03/2018 8:56 PM	Text Document	8 KB

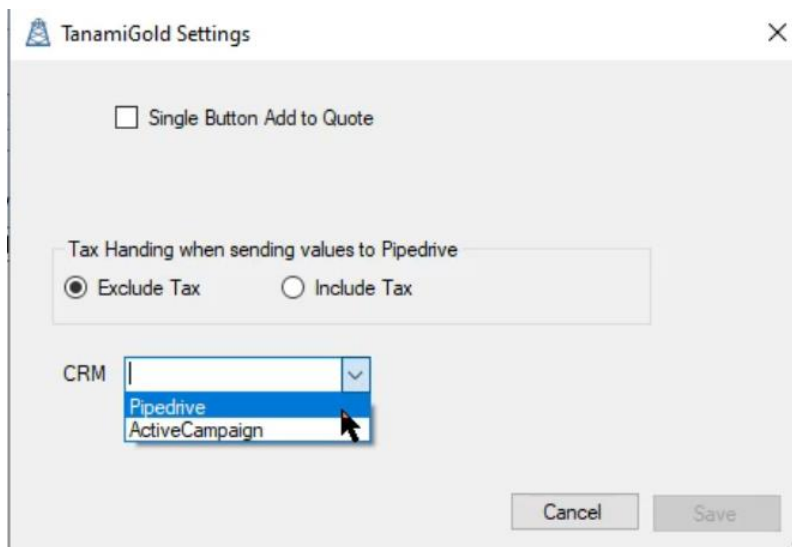
Type: XML Configuration File
Size: 525 bytes
Date modified: 17/04/2017 10:52 AM



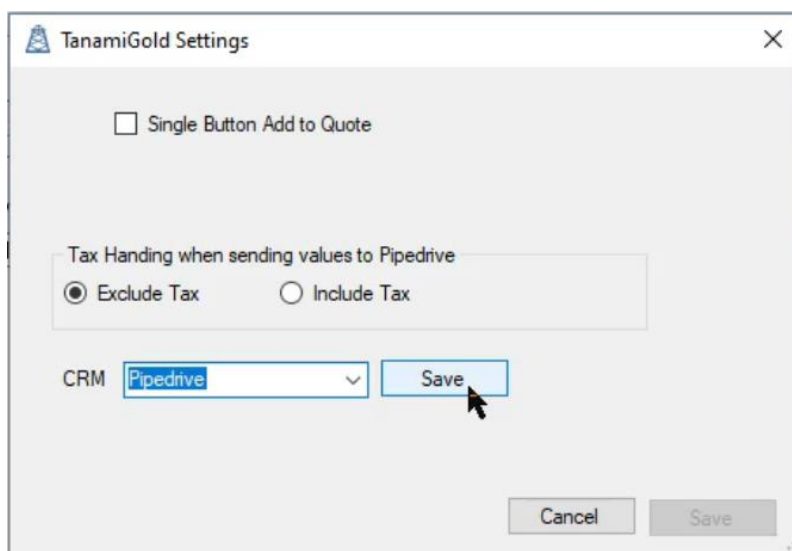
Initial Setup

Selecting Pipedrive as your CRM

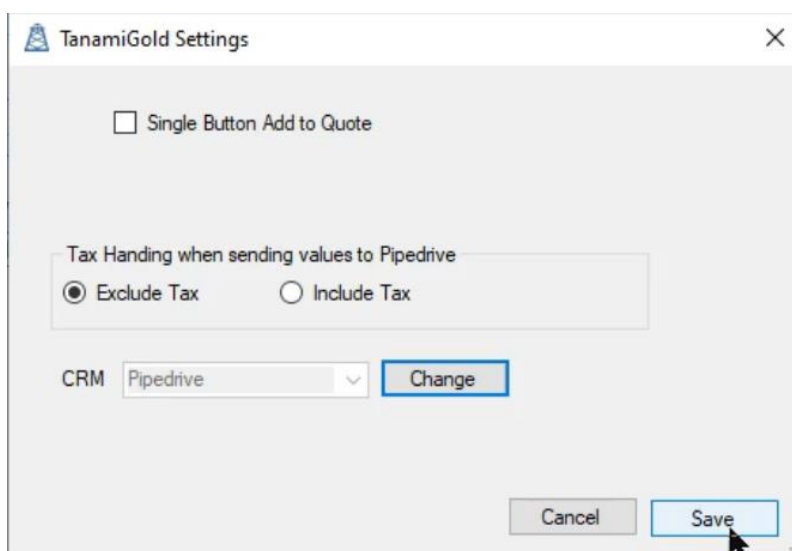
When the first master rights user runs QuoteWerks, they will be asked prompted with the TanamiGold Settings window, and will need to select Pipedrive, and then save their selection.



The screenshot shows the 'TanamiGold Settings' window. At the top, there is a checkbox labeled 'Single Button Add to Quote'. Below it, a section titled 'Tax Handling when sending values to Pipedrive' contains two radio buttons: 'Exclude Tax' (which is selected) and 'Include Tax'. Underneath, the 'CRM' dropdown menu is open, showing 'Pipedrive' as the selected option and 'ActiveCampaign' as an alternative. At the bottom right, there are 'Cancel' and 'Save' buttons.



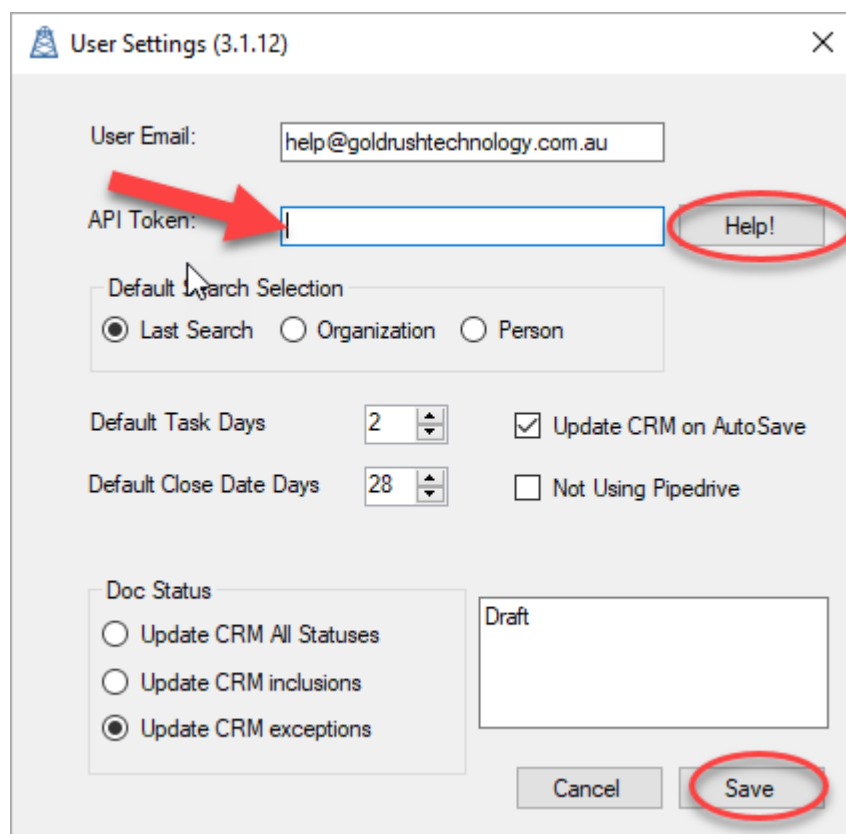
This screenshot shows the same 'TanamiGold Settings' window. The 'CRM' dropdown is now closed and displays 'Pipedrive'. A blue highlight and a mouse cursor are positioned over the 'Save' button located to the right of the dropdown. The 'Cancel' and 'Save' buttons remain at the bottom right.



This screenshot shows the 'TanamiGold Settings' window with the 'CRM' dropdown set to 'Pipedrive'. A blue highlight and a mouse cursor are positioned over the 'Change' button located to the right of the dropdown. The 'Cancel' and 'Save' buttons are still present at the bottom right.

Entering your Pipedrive API Key

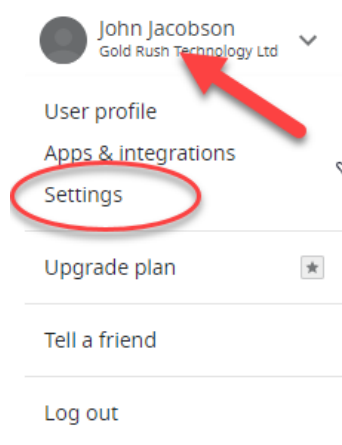
You will then be required to enter your Pipedrive API key, and each user will also need to do this on first use QuoteWerks after TanamiGold is installed, they will be presented by this screen:



The image shows a 'User Settings (3.1.12)' dialog box. It contains several fields and options. A red arrow points to the 'API Token' input field. A red circle highlights the 'Help!' button next to it. Other fields include 'User Email' (help@goldrushtechology.com.au), 'Default Search Selection' (radio buttons for Last Search, Organization, Person), 'Default Task Days' (2), 'Default Close Date Days' (28), 'Update CRM on AutoSave' (checked), 'Not Using Pipedrive' (unchecked), 'Doc Status' (radio buttons for Update CRM All Statuses, Update CRM inclusions, Update CRM exceptions), and a 'Draft' text area. At the bottom are 'Cancel' and 'Save' buttons, with 'Save' circled in red.

You need to enter your Pipedrive API key. To find out where to get this, if you click “Help!” you will see a short video that explains where to find this key.

Click on your name, then click Settings.



Then select API, and you can select your API key and copy and paste it into TanamiGold. You only have to do this once.

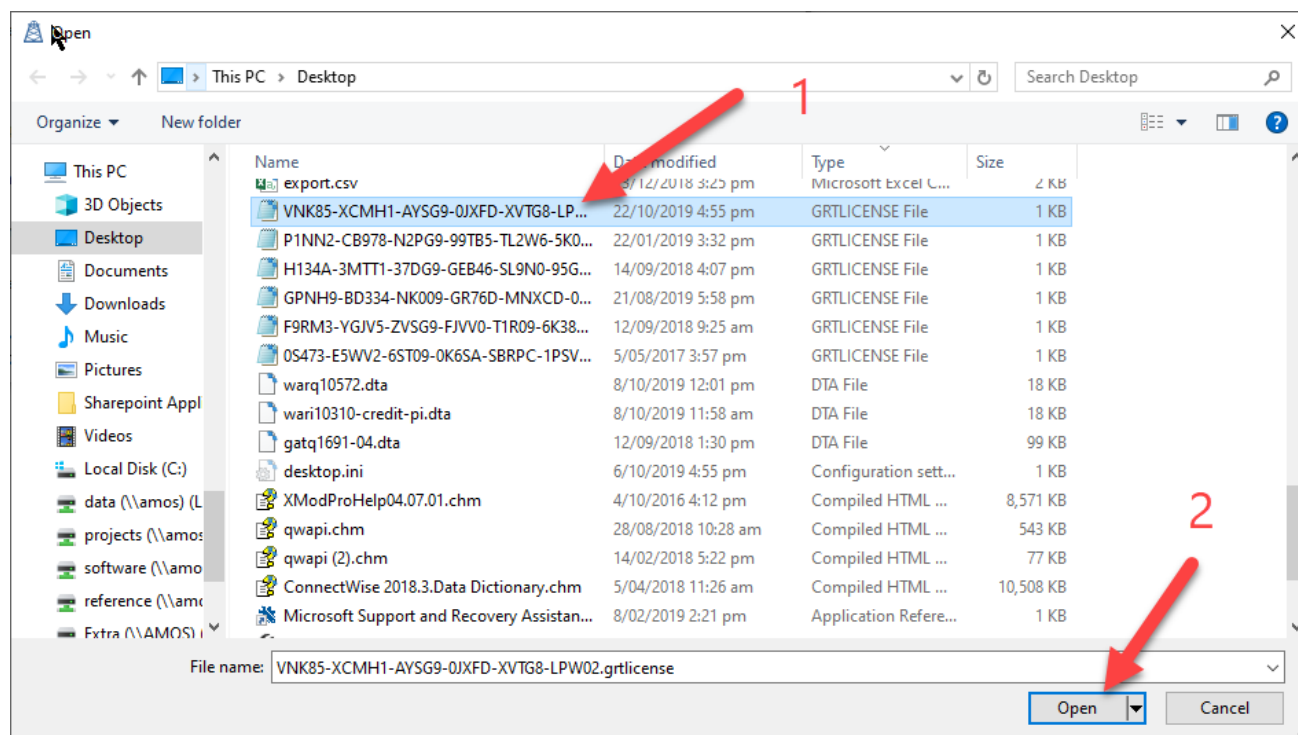
The screenshot shows the top navigation bar with icons for Deals, Mail, Activities (with a red notification badge), Contacts, Products, and Progress. On the left, the 'PERSONAL' sidebar lists 'Personal preferences' (highlighted), 'Password and login', 'Your devices', 'Notifications', and 'Referral program'. The main content area is titled 'Personal preferences' and has three tabs: 'Account', 'Your companies', and 'API' (selected). Under the 'API' tab, the heading is 'Your personal API token'. It features a masked token field, a green 'Copy' button, and a 'Generate new token' button. A note at the bottom states: 'The API documentation can be found at pipedrive.readme.io/docs. Important: keep your API token secure, as it can be used to access your data in Pipedrive.' Three red arrows point to the 'Personal preferences' menu item, the 'API' tab, and the 'Copy' button.

Loading your TanamiGold License File

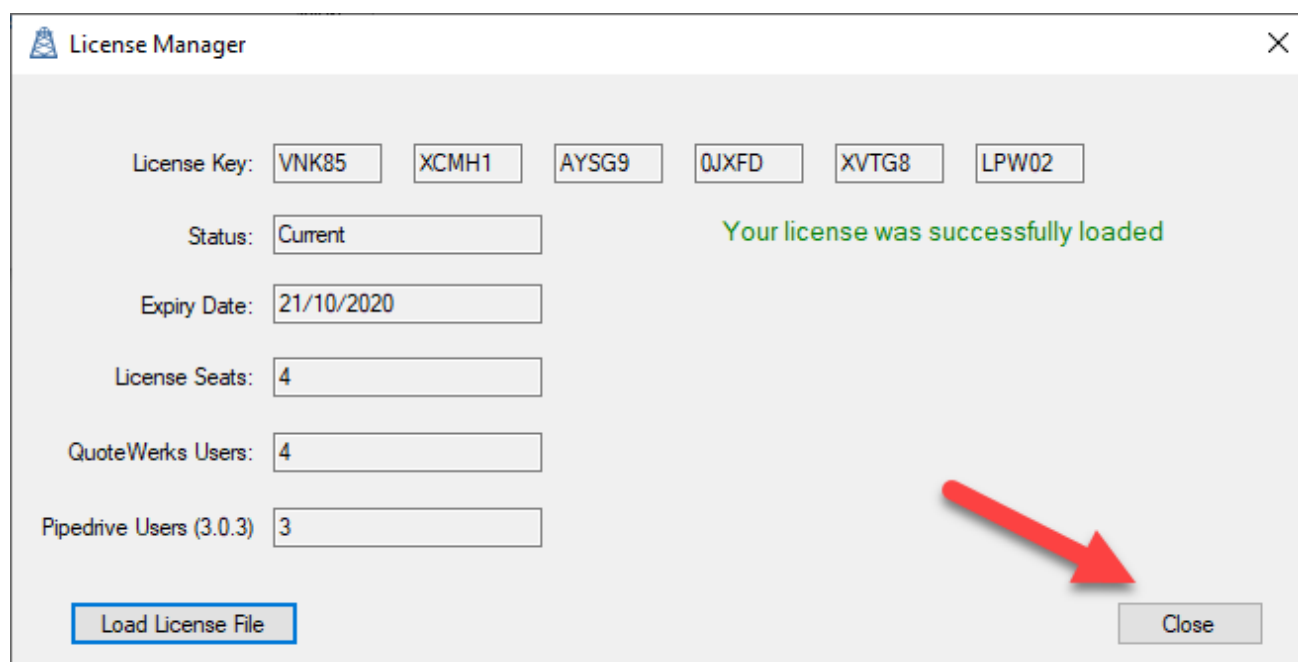
After adding your API key, the next window will be the license manager, where you load your license file. Even if you are trialling TanamiGold, you need a license file.

The 'License Manager' window contains several input fields: 'License Key' (a six-part segmented box), 'Status', 'Expiry Date', 'License Seats', 'QuoteWerks Users', and 'Pipedrive Users (3.0.3)'. At the bottom left is a 'Load License File' button, and at the bottom right is a 'Close' button. A red arrow points to the 'Load License File' button, and a mouse cursor is positioned over the 'Pipedrive Users (3.0.3)' field.

Select the license file from where you have saved it



Then select close, and you are all good to go!

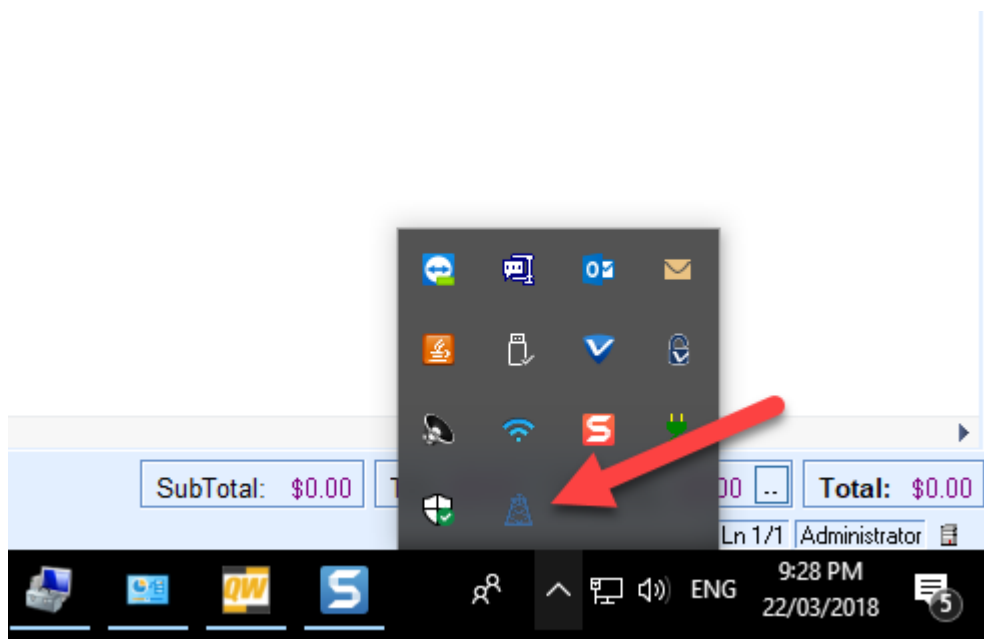


Remember, each user will have to load their own API key.

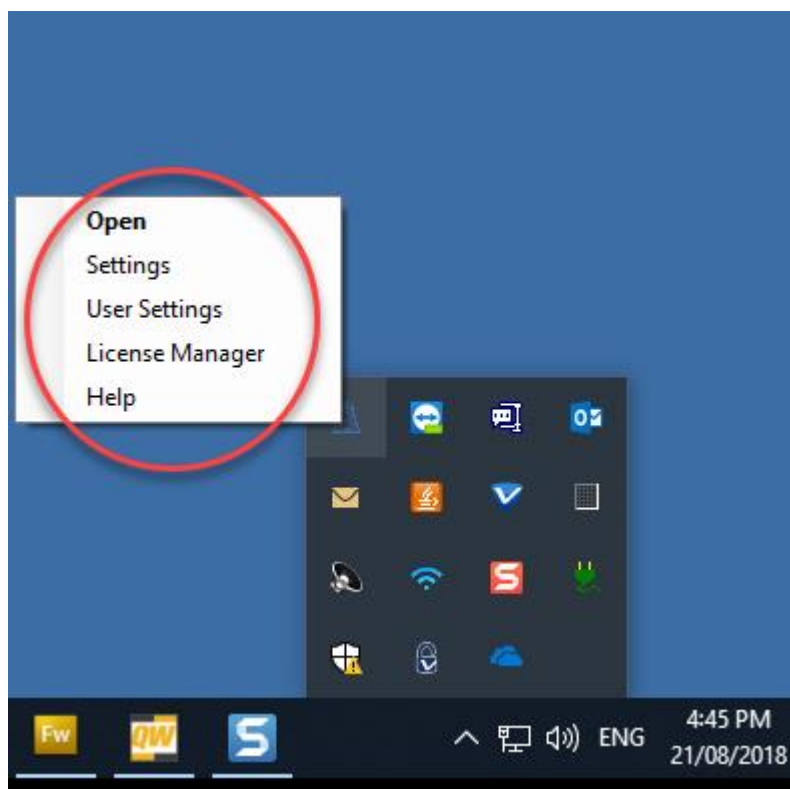
If you create a new user by cloning the user in the QuoteWerks User Maintenance screen, this will also clone the API key, so you will need to change this from the User Settings menu from the icon in the system tray. (See below)

Accessing the TanamiGold Settings

The settings are all managed from the menu accessed via the icon in the system tray.

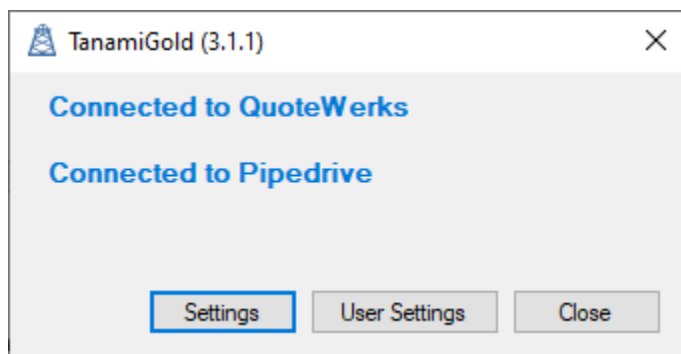


Right click the icon to see the menu.



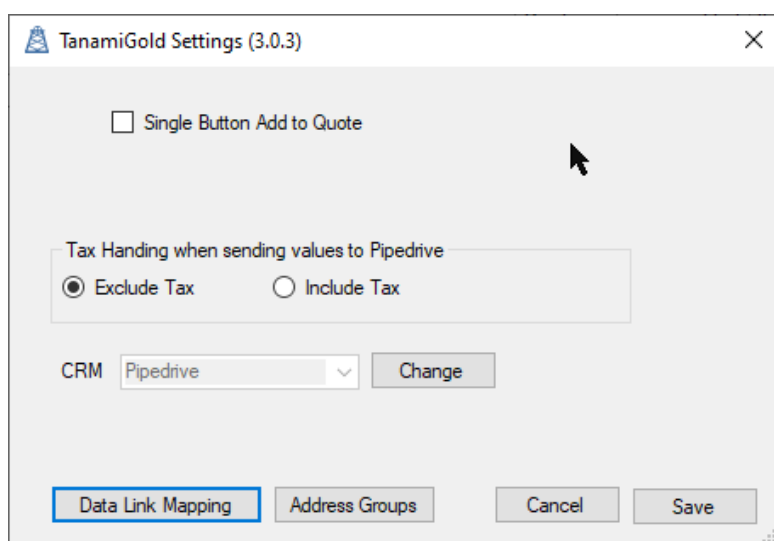
Menu Option – Open

Opens a window that shows you the status, and where you can access settings if you have Master Rights.



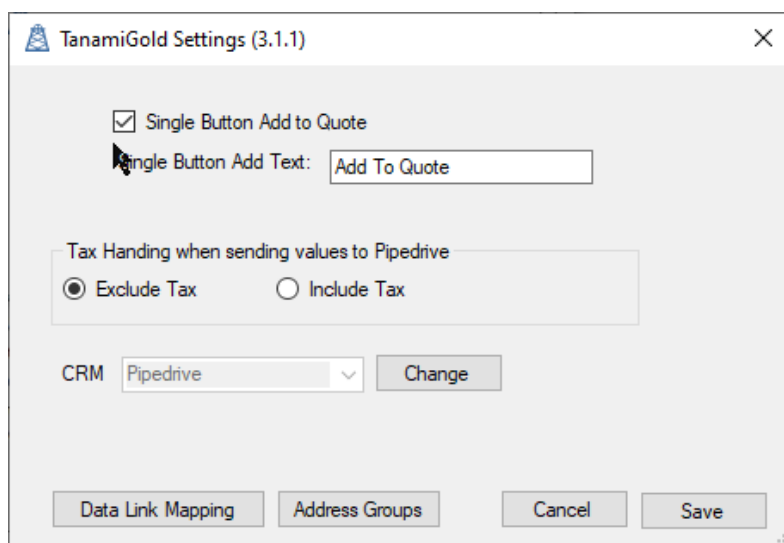
Menu Option – Settings

These settings can only be managed by users who have QuoteWerks master rights. These settings apply to all users.



Single Button Add to Quote

If you want to map specific Pipedrive fields to Ship To and Bill To addresses, you can use this setting so that you only add addresses to the Sold To address, and then use the Data Link Mapping to map Pipedrive fields to the Ship To and Bill To addresses.



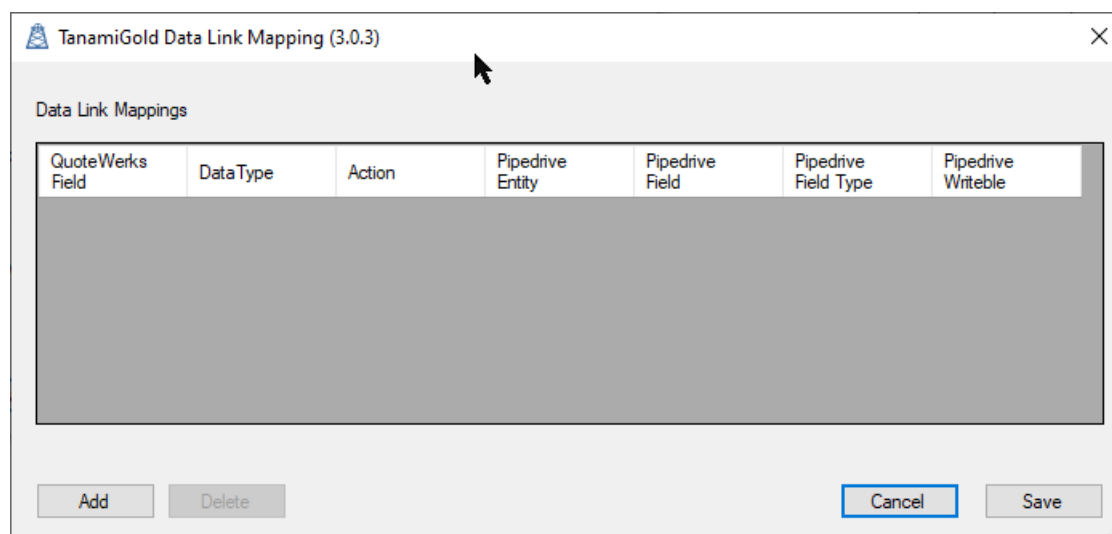
You can customise the label for the button.

Tax Handling

You can select whether the sales values sent to Pipedrive are exclusive or inclusive of tax.

Data Link Mapping

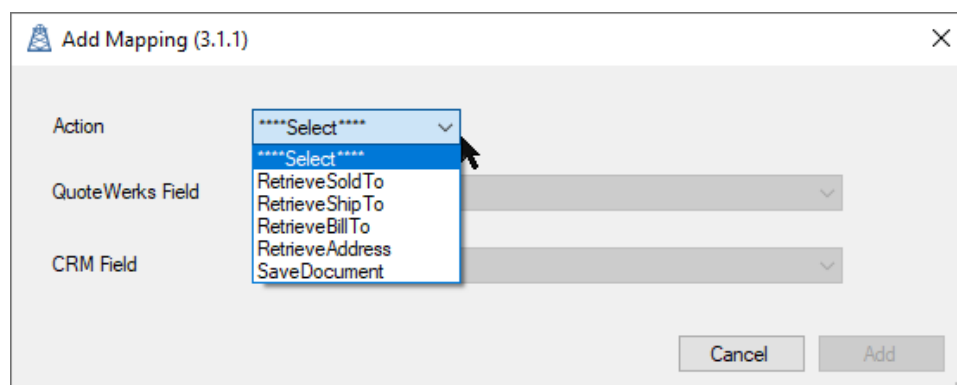
Data Link Mapping allows you to manage the flow of data between Pipedrive and QuoteWerks.



Fields mapped from Pipedrive to QuoteWerks the Contact Lookup button is pressed on the Sold To/Ship To tab from the Sold To, Ship To or Bill To address.

Fields are mapped from QuoteWerks to Pipedrive when a quote is saved and the deal is updated.

The mappings can be specific to the actions, RetrieveSoldTo, RetrieveShipTo and RetrieveBillTo, or you can use the option RetrieveAddress, and it will map the fields when any of the three lookup buttons are clicked.

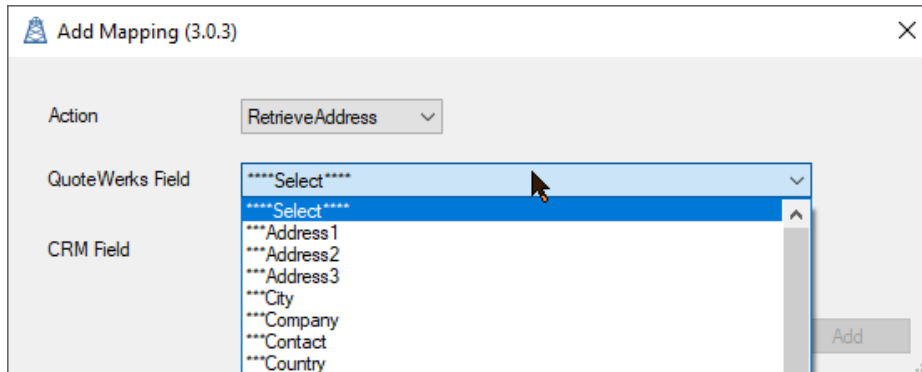


Add Mapping

To add a mapping, use the Add button (obvious I know).

Select the action you want the mapping to operate on.

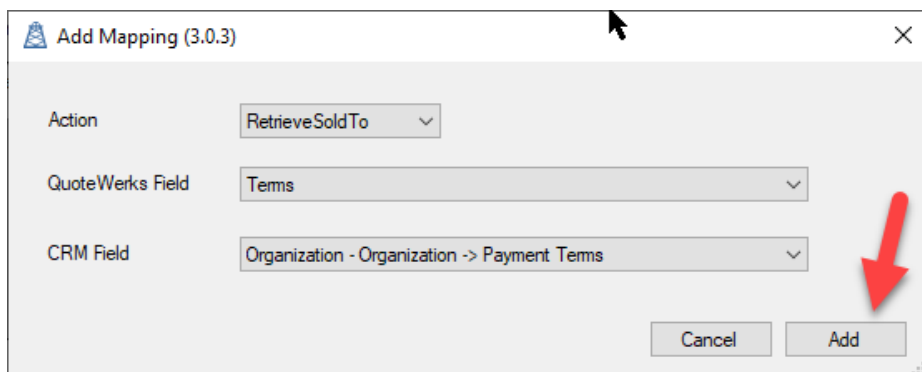
Select the QuoteWerks field you want. The fields that start with “***” are generic address fields, so you can map to the ShipToTitle field when the ShipTo lookup is clicked.



Select the Pipedrive field you want to map. You will only see the Pipedrive fields that match the QuoteWerks field data type, i.e., text to text, number to number, date to date.

There are some Pipedrive fields that aren't supported by QuoteWerks, so you won't see them in the list.

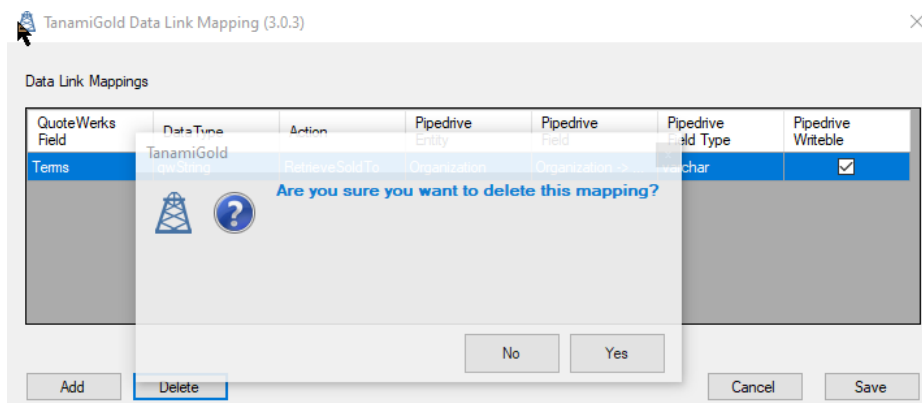
Once you have made your selection, click Add.



Delete Mapping

To remove a mapping, select the mapping and click delete.

You will be asked to confirm the delete before it happens.



Editing a Mapping

To edit a mapping, simply delete it and add it again.

Note of Caution

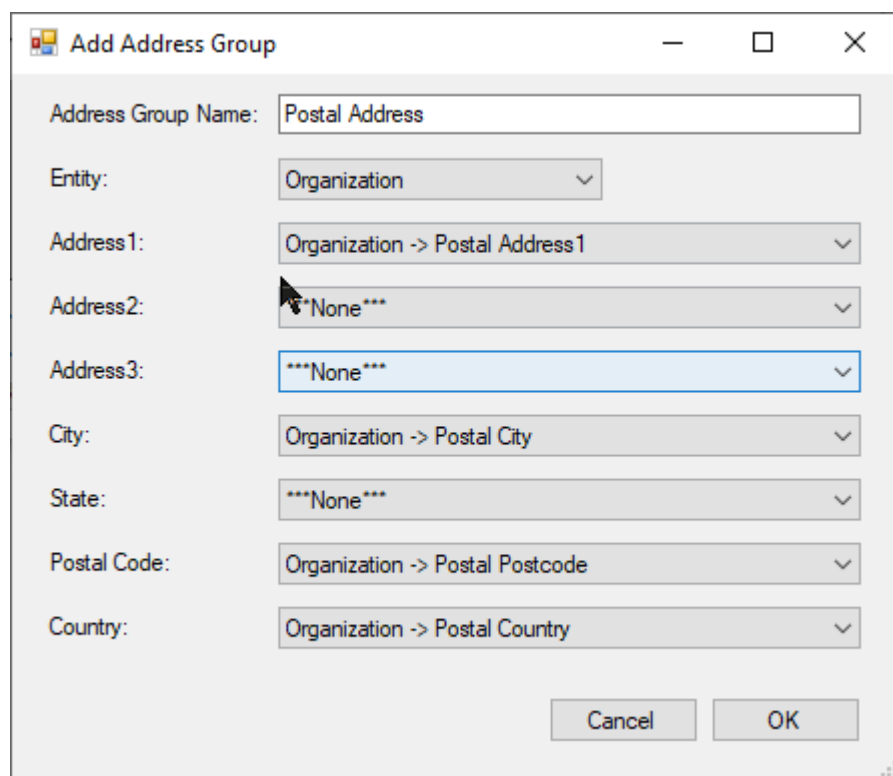
You can select both Pipedrive fields and QuoteWerks fields more than once. This will over-write values, so be careful.

Address Groups

Address groups allow you to map a set of text fields in Pipedrive as a single address. The Pipedrive address type field uses the Google Maps API to split the address into its sub-fields. However, this sometimes is not that helpful, and it's easier to use your own separate text fields. However, when adding the address to QuoteWerks, you need to know they are related.

Add Address Group

You need to give the address group a name, like "Postal Address", select the entity that the address is defined on, either Organization, Person or Deal, then select the fields that are related to the address, in this case, the Postal Address



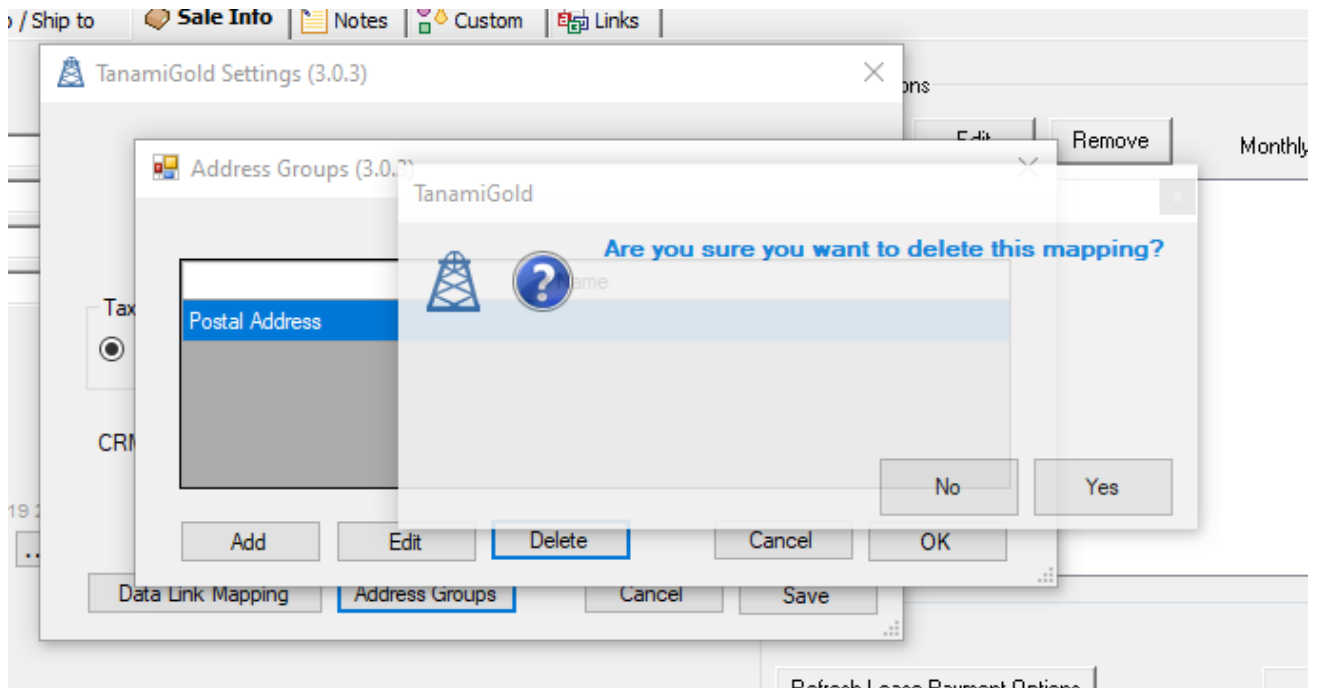
You don't have to map every field. The fields will map the corresponding field in the QuoteWerks Address.

Edit Address Group

When you edit the address group, you can change its name, and you can change the fields, but you can't change the entity.

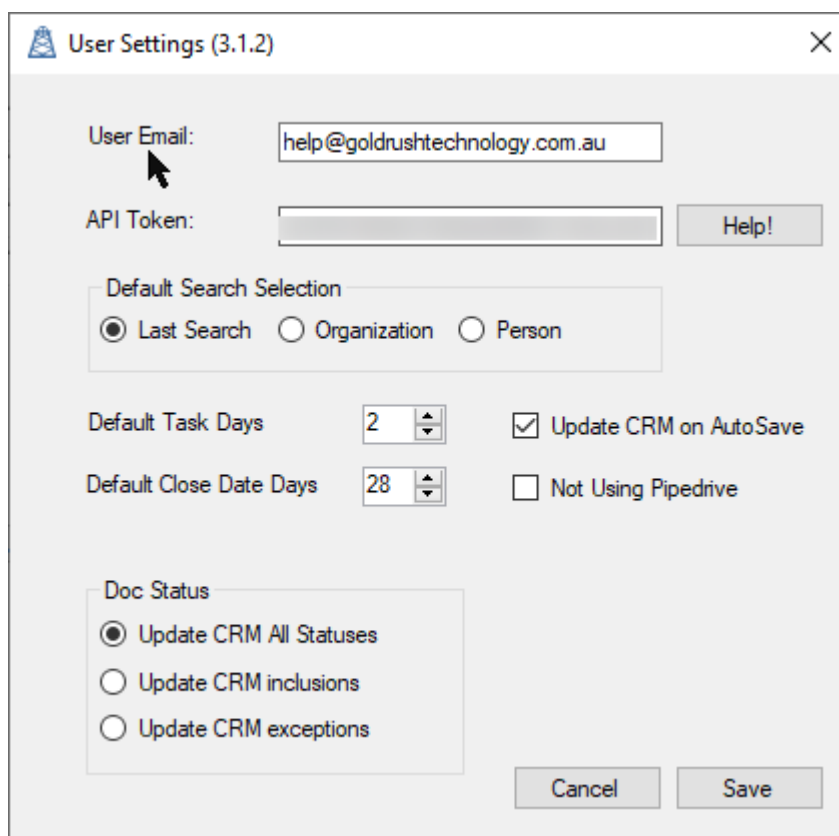
Delete Address Group

To delete an address group, select it, then click "Delete". You will be prompted to confirm the delete before it happens.



Menu Option – User Settings

The User Settings apply to each QuoteWerks user.



Default Search Selection

You can control your default search selection.

Last Search will mean that each time you search for a contact, it will use your last selection.

If you select Organization, when you search for a contact it will always default to Organization. The same is true if you select Person.

Default Task Days

This value will be added to the current day when creating activities, when you are saving a quote. So if you normally follow up quotes after 4 days, you can change this value to suit your sales needs. The default is 2.

Default Close Date Days

This value will be added to the current day when selecting to add a Close Date. The default is 28.

Update CRM on AutoSave

By default, the update to Pipedrive is now disabled on Autosave. You can turn this on. You will need to restart QuoteWerks for this to take effect.

Not Using Pipedrive

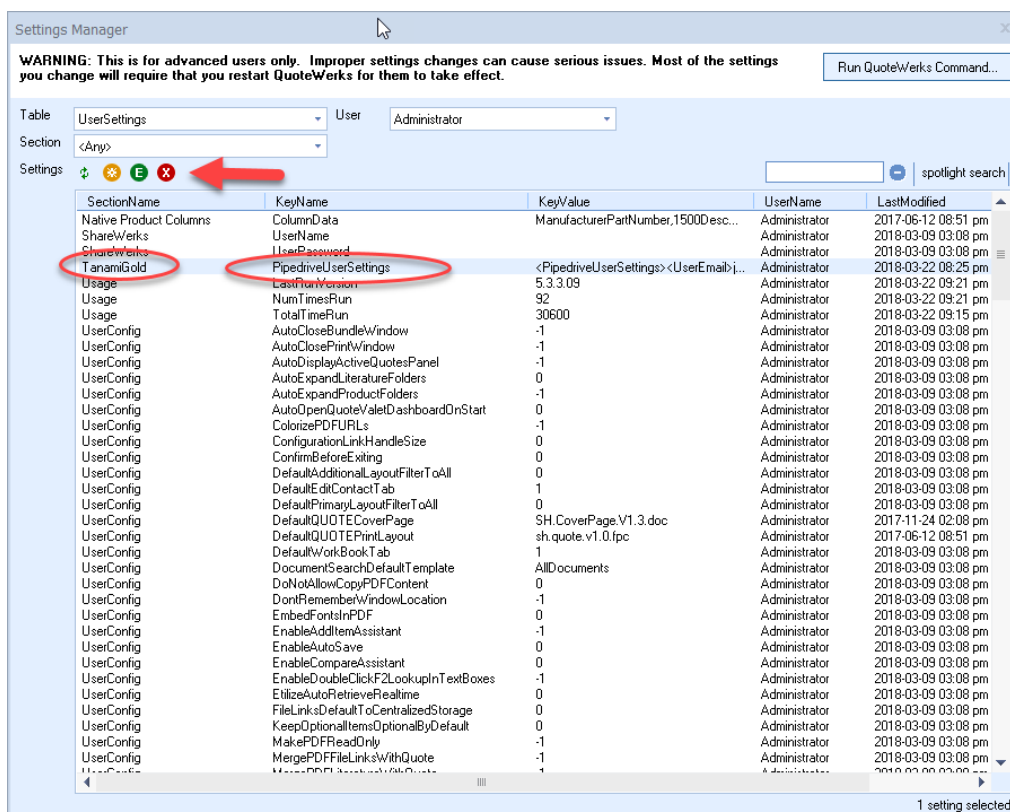
You may have users who use QuoteWerks, but don't use Pipedrive. Selecting this field will stop TanamiGold running when QuoteWerks starts.

For obvious reasons, because TanamiGold no longer runs for this user, to change this, you need to do this via the QuoteWerks Settings Manager.

In QuoteWerks, as a master rights user, go to the Settings Manager in Help, About.

Select the User Settings Table, and then select the User.

Select the TanamiGold section, then select the Pipedrive User Settings, and delete them use the "X" button.



The next time the user starts QuoteWerks they will be asked to enter their API key.

Doc Status

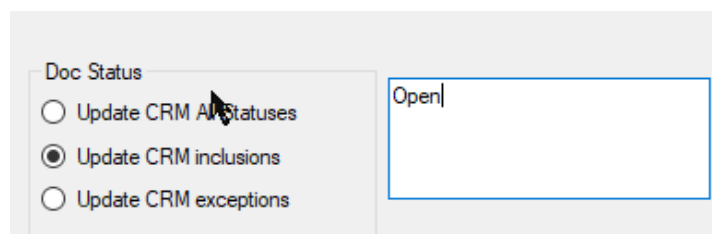
By default, the Update Pipedrive Deal occurs for every document status. However, if you often work on large quotes, that you need to save often, it can be annoying having the Update Pipedrive Deal window pop up on every save.

If you want to change this there are two options.

Update CRM inclusions

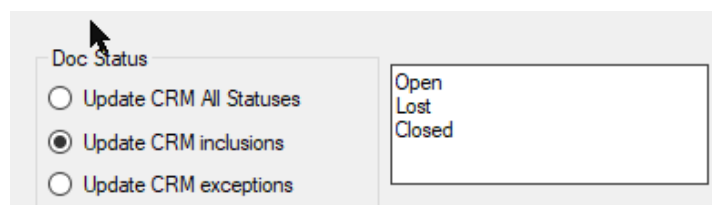
With this option, the Update Pipedrive Deal will only happen if the document status is in the list of statuses.

In following example, it will only happen if the status is Open.



The screenshot shows a configuration window titled "Doc Status". On the left, there are three radio button options: "Update CRM All Statuses", "Update CRM inclusions" (which is selected), and "Update CRM exceptions". On the right, there is a text input field containing the word "Open".

In following example, it will only happen if the status is Open, Lost or Closed.



The screenshot shows the same configuration window as before, but the text input field on the right now contains a list of statuses: "Open", "Lost", and "Closed", each on a new line.

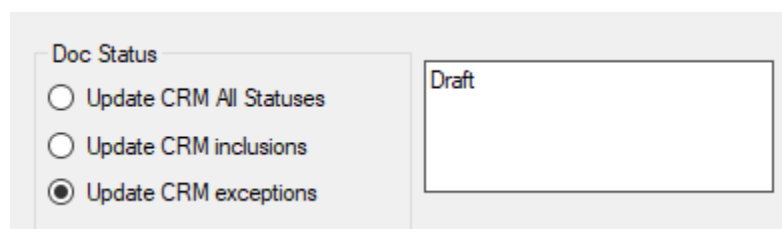
Please note, the statuses you type are not validated, so if you use this option, and don't list a valid status, then the Update Pipedrive Deal window will never pop up.

The values are not case sensitive.

Update CRM exceptions

With this option, the Update Pipedrive Deal will only happen if the document status is not in the list of statuses.

In the following example, it will happen every time, unless the status is Draft.



The screenshot shows a configuration window titled "Doc Status". On the left, there are three radio button options: "Update CRM All Statuses", "Update CRM inclusions", and "Update CRM exceptions" (which is selected). On the right, there is a text input field containing the word "Draft".

You can access the license manager if you have QuoteWerks master rights.

Menu Option – Help

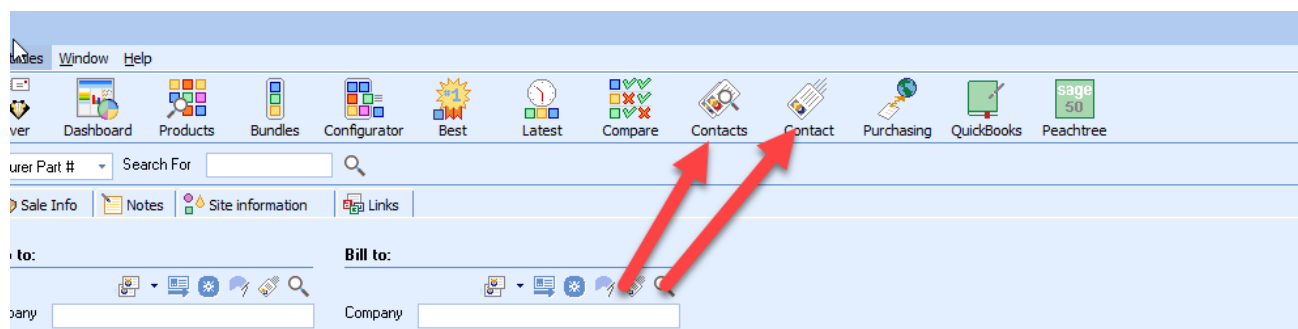
This opens this help file.

Accessing the Contact Lookup Window

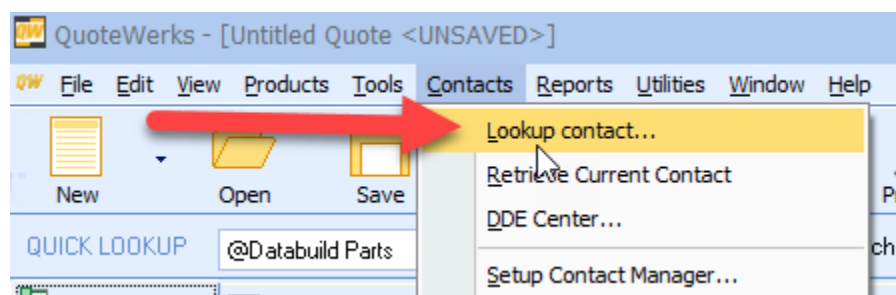
From the Sold To/Ship To tab, you can use the search button to open the Contact Lookup window.

Page 22 | 35

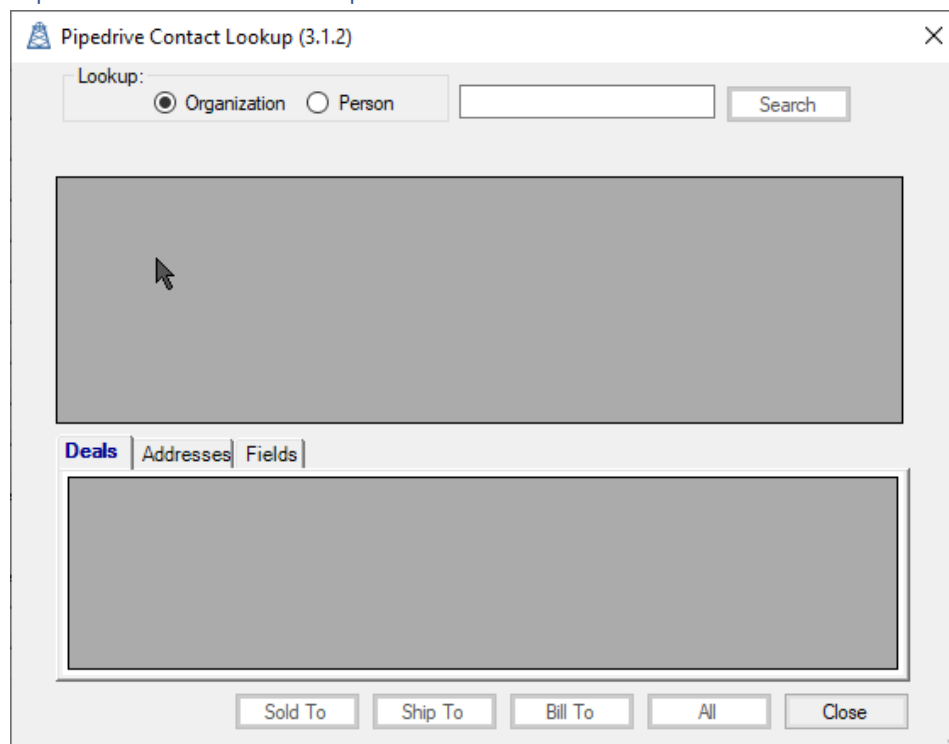
Or you can use either of the Contact buttons from the main menu



Or you can use the Lookup Contact menu option in the Contacts Menu



Pipedrive Contact Lookup



To search, select either Organization or Person.

Enter your search string in the search window. You need at least 2 characters to search.

When you want to search, click on "Search", or press <Enter>.

Pipedrive Contact Lookup

Lookup: ☒ Organization ☐ Person

LAPD	Harry Bosch		
LAPD	Kiz Ryder		
LAPD	Jerry Edgar		

Deals | Addresses | Fields

--	--	--

When you select a contact, it will search for all related Deals, Addresses and Mapped Fields.

If there is a deal, it will be selected.

If you already have a Company/Organization or Contact/Person in the address field, the search will search for this entity automatically. This is particularly useful if you change some details of the contact in Pipedrive, and need to refresh your quote.

Pipedrive Contact Lookup

Lookup: ☒ Organization ☐ Person

LAPD	Harry Bosch		
LAPD	Kiz Ryder		
LAPD	Jerry Edgar		

Deals | Addresses | Fields

Harry Bosch - Aston 224 Urban Facade	\$254,538.83	22/03/2018
--------------------------------------	--------------	------------

All address fields associated with the selected organisation, person and deal will be found.

Pipedrive Contact Lookup

Lookup: ☒ Organization ☐ Person

LAPD	Harry Bosch		
LAPD	Kiz Ryder		
LAPD	Jerry Edgar		

Deals **Addresses** Fields

Address (O)	201 Buckland Rd, Mangere East, Auckland 2024, New Zealand
-------------	---

The fields tab will show you any Mapped Fields that will be copied to the quote. If the mapped fields value is not set, nothing will be copied.

Pipedrive Contact Lookup

Lookup: ☒ Organization ☐ Person

LAPD	Harry Bosch		
LAPD	Kiz Ryder		
LAPD	Jerry Edgar		

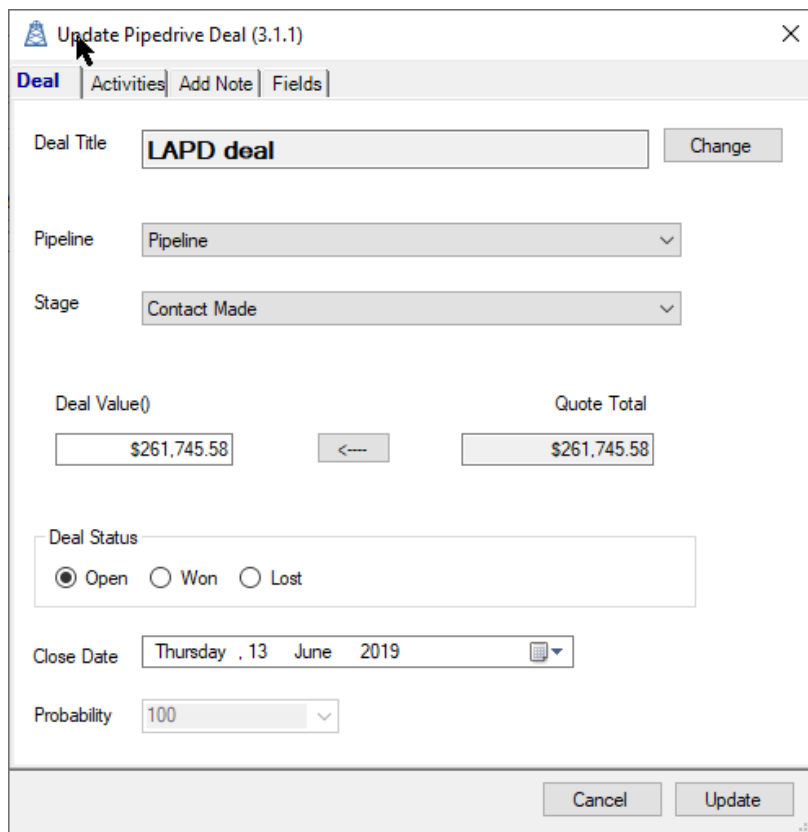
Deals **Addresses** **Fields**

CustomText01	Databuild Job Number	ABCDEF123456
--------------	----------------------	--------------

When you save the quote, you can change the deal, or you can create a new deal when you save the quote. Fields are copied, and the deal is linked when you click on “Sold To” or “All” buttons. You can select different addresses and contacts to add to “Ship To” and “Bill To”.

Updating Pipedrive When Saving A Document

When you save your quote, if it's linked to a Pipedrive contact, you will see the following screen:



Update Pipedrive Deal (3.1.1)

Deal | Activities | Add Note | Fields

Deal Title: Change

Pipeline:

Stage:

Deal Value(): <--- Quote Total:

Deal Status: ☒ Open ☐ Won ☐ Lost

Close Date:

Probability:

Cancel Update

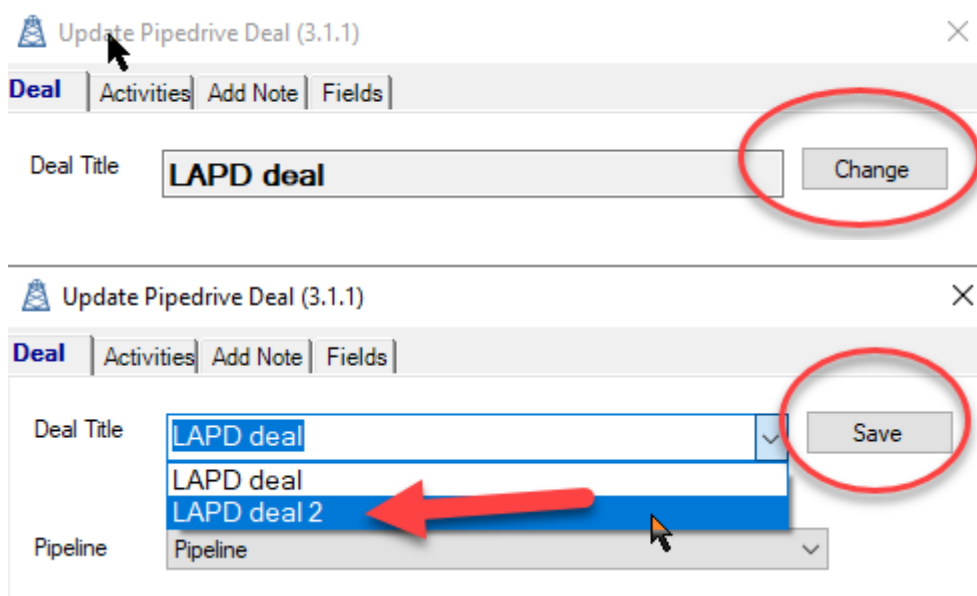
Updating the Deal

Deal Tab

Changing the Deal

When you are saving the document, you can change the deal, to either an existing deal, or create a new one.

To change to an existing deal, select "Change", select the deal from the dropdown, and then select "Save".



Update Pipedrive Deal (3.1.1)

Deal | Activities | Add Note | Fields

Deal Title: Change

Update Pipedrive Deal (3.1.1)

Deal | Activities | Add Note | Fields

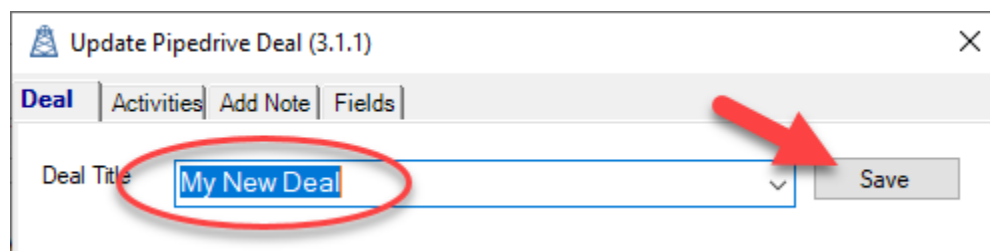
Deal Title: Save

Pipeline:

Dropdown menu items: LAPD deal, LAPD deal 2 (selected with red arrow)

You can then change any other of the deal values, before clicking on "Update"

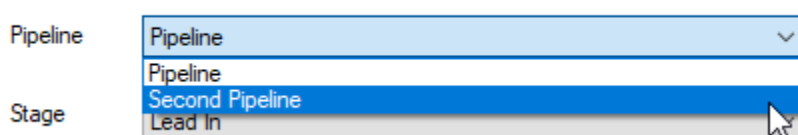
To create a new deal, after clicking on “Change”, just type in the new deal name, then save:



When you click on “Update” the new deal will be created.

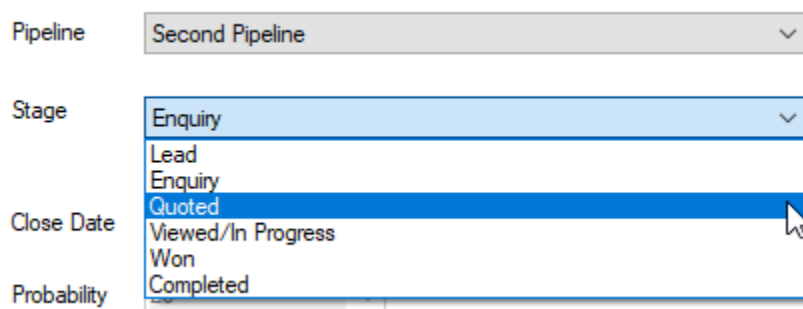
Pipeline & Stage

To change the Pipeline the deal is on, just select the new pipeline from the dropdown.



When you change the pipeline, the stage will default to the first stage on the new pipeline.

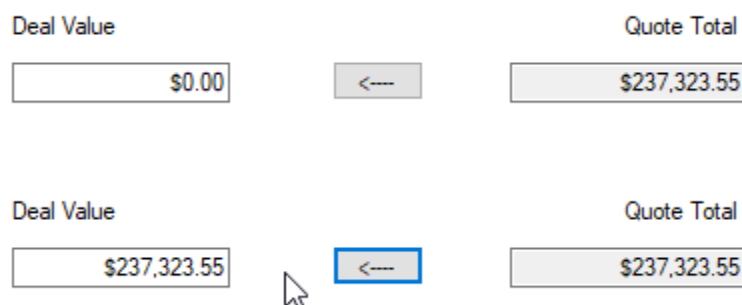
Just select the new stage from the dropdown list.



Deal Value

You can set the deal value by entering a value in the text box, or by copying the total value of the quote by pressing the “<---” button.

The amount will either include or exclude tax based on the Settings, set by your administrator.



Managing Alternate Currencies

If you have alternate currency selected, you can update the deal using this currency rather than your default currency.

The following example is using your default currency, even though the alternate currency of GBP is selected on the quote.

Deal Value	<input type="checkbox"/> GBP	Quote Total
<input type="text" value="\$585.00"/>	<input type="button" value="←"/>	<input type="text" value="\$585.00"/>

If you select the alternate currency, the alternate currency and it's value is updated to the deal.

Deal Value	<input type="checkbox"/> GBP	Quote Total
<input type="text" value="\$585.00"/>	<input type="button" value="←"/>	<input type="text" value="\$585.00"/>

If the deal is using a different currency that the default or alternate currency it is shown o the Deal Value.

Deal Value(GBP)	<input type="checkbox"/> CAD	Quote Total
<input type="text" value="\$156,719.45"/>	<input type="button" value="←"/>	<input type="text" value="\$585.00"/>

Close Date

If there is no close date set, when you select the date picker, it will default to todays date plus the number of days for Default Close Date Days set in the User Settings.

Click a second time if you need to change this.

Close Date	<input type="text" value="Tuesday , 17 April 2018"/>							<input type="button" value="📅"/>																																																	
Probability	<div> <div>◀</div> <div>April 2018</div> <div>▶</div> </div> <table border="1"> <thead> <tr> <th>Mon</th><th>Tue</th><th>Wed</th><th>Thu</th><th>Fri</th><th>Sat</th><th>Sun</th></tr> </thead> <tbody> <tr><td>26</td><td>27</td><td>28</td><td>29</td><td>30</td><td>31</td><td>1</td></tr> <tr><td>2</td><td>3</td><td>4</td><td>5</td><td>6</td><td>7</td><td>8</td></tr> <tr><td>9</td><td>10</td><td>11</td><td>12</td><td>13</td><td>14</td><td>15</td></tr> <tr><td>16</td><td>17</td><td>18</td><td>19</td><td>20</td><td>21</td><td>22</td></tr> <tr><td>23</td><td>24</td><td>25</td><td>26</td><td>27</td><td>28</td><td>29</td></tr> <tr><td>30</td><td>1</td><td>2</td><td>3</td><td>4</td><td>5</td><td>6</td></tr> </tbody> </table>							Mon	Tue	Wed	Thu	Fri	Sat	Sun	26	27	28	29	30	31	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	1	2	3	4	5	6	Quote Total
Mon	Tue	Wed	Thu	Fri	Sat	Sun																																																			
26	27	28	29	30	31	1																																																			
2	3	4	5	6	7	8																																																			
9	10	11	12	13	14	15																																																			
16	17	18	19	20	21	22																																																			
23	24	25	26	27	28	29																																																			
30	1	2	3	4	5	6																																																			
Deal Value	<input type="text" value="\$0.00"/>							<input type="text" value="\$0.00"/>																																																	
	<input type="text" value="Today: 23/03/2018"/>																																																								

Probability

If the Deal Probability is enabled for the Pipeline, then you can change the probability of the deal.

It must be a whole number between 0 and 100.

You can use the dropdown list for easy entry.

Probability ▼

Deal Value

Quote Total

Deal Status

You can change status of the deal from Open, to Won or Lost, or if it already has been set, you can re-open it.

Deal Status

☒ Open ☐ Won ☐ Lost

Activities Tab

The activities tab allows you to manage the activities that have been created for the deal, and to create new ones.

Update Pipedrive

Deal **Activities** Add Note Fields

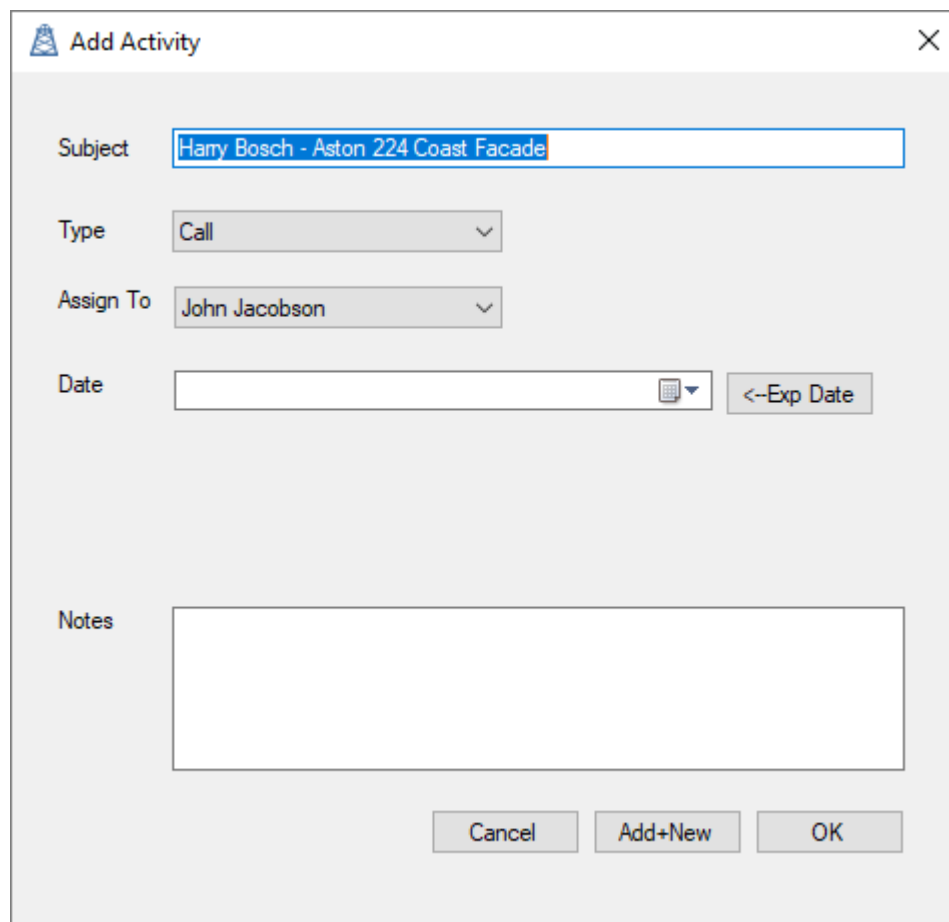
No Activities Found

Add

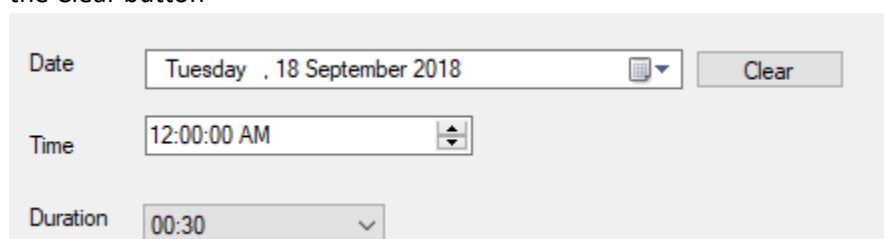
Cancel Update

Add an Activity

When you click add, you can create a new activity in Pipedrive, linked to the deal.

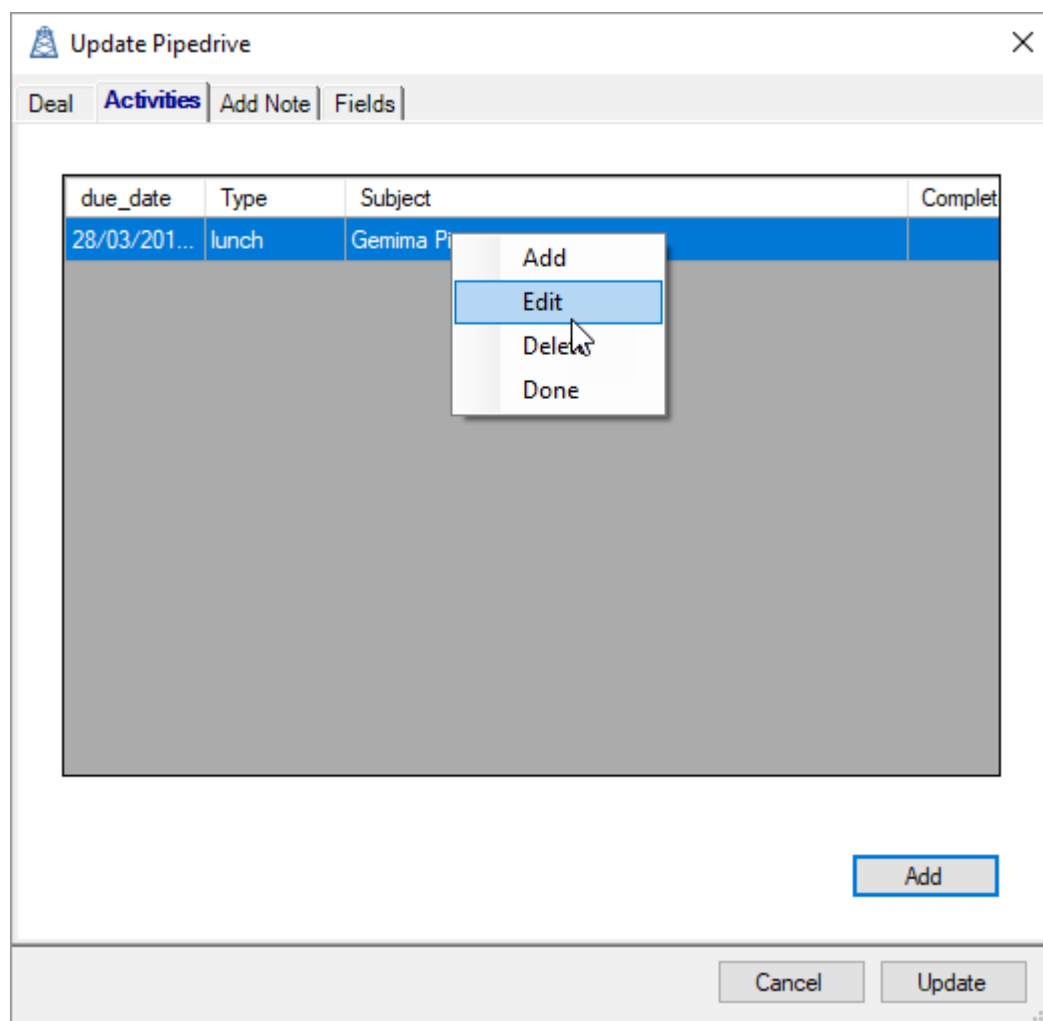


- The subject defaults to the deal title
- Use “Type” to select the type of activity you wish to create
- “Assign To” specifies which Pipedrive user is assigned to the activity
- The date will default to the number of days after the current day, as specified by the DefaultTaskDays User Setting if you just click on the date. Or you can automatically apply the Expiry Date from the Quote, and then adjust as required.
- When you select a date, you then can specify a time and duration, or you can clear the date using the Clear button



- The “<-Exp Date” button allows you to add the quote Expiration date as the task date. This makes it easier to then select a few days either side of that date.
- “Notes” is any additional notes you want to make in relation to the activity and is optional.
- “Add+New” will add the activity, and then leave the window open (with all the same values), to allow you to add another activity.
- “OK” will add the activity and close the Add window.

When you have activities, you can manage them by selecting the activity, and the right click, to see the context menu.



Edit an Activity

Selecting "Edit" will bring up the activity and let you change any of the values.

Delete an Activity

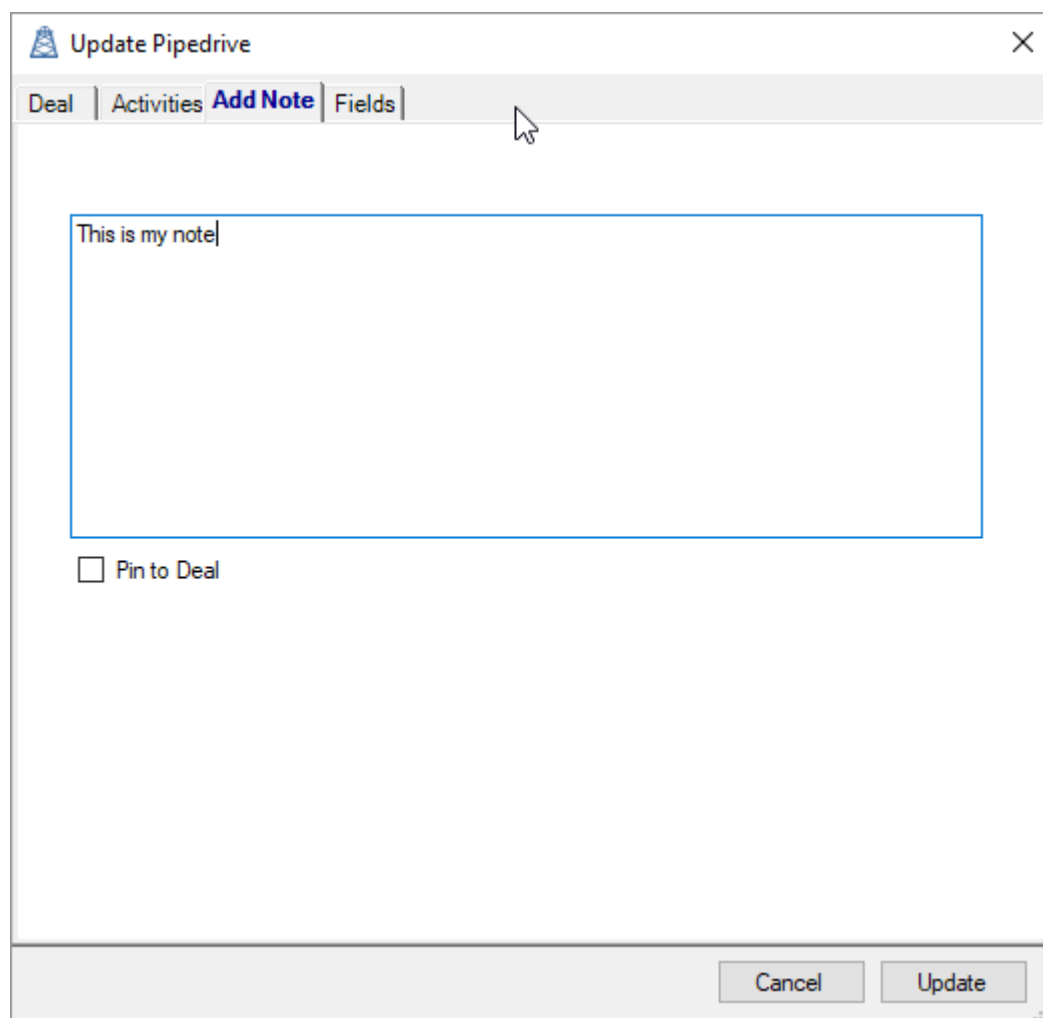
Selecting "Delete" will delete the activity.

Completing an Activity

Selecting "Done" will mark the activity as completed.

Note Tab

If you want to add a note to a deal, just enter the text in the text area.



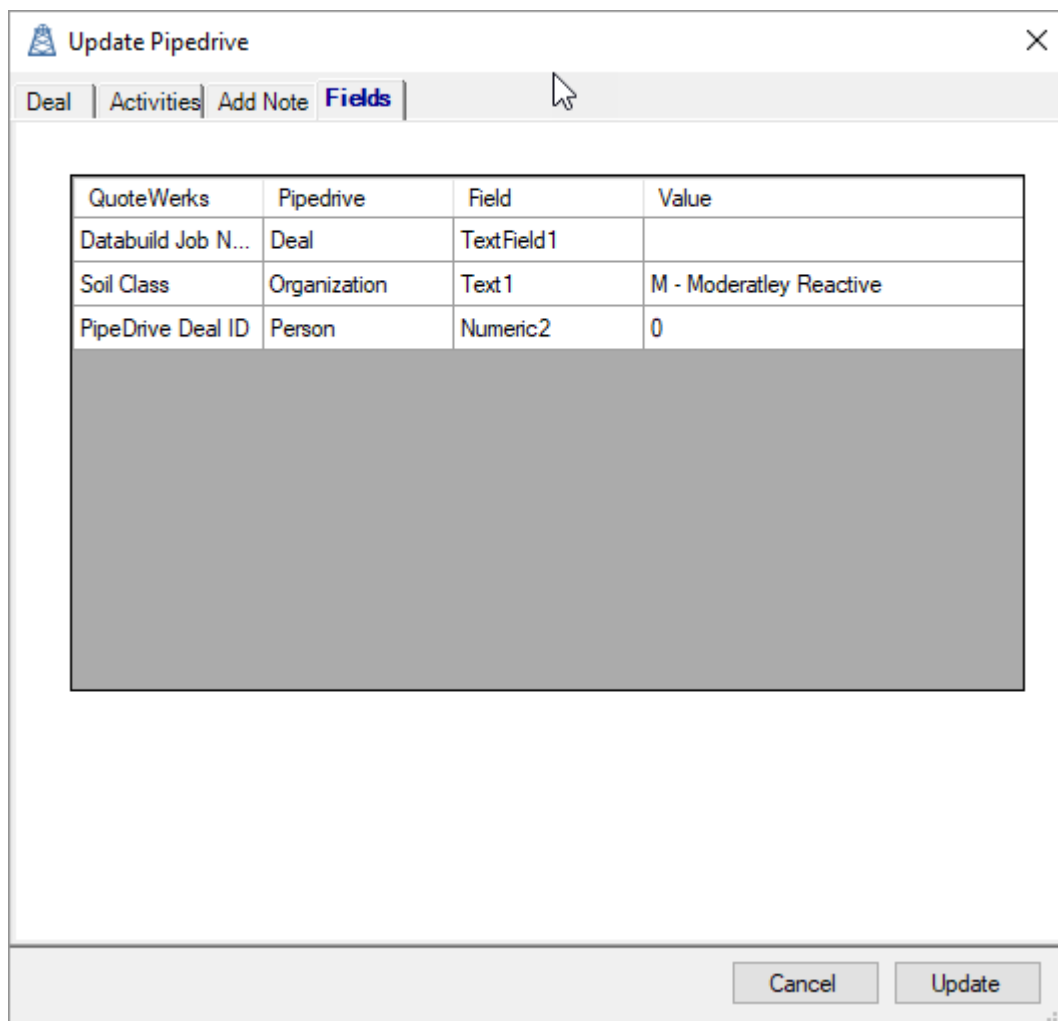
The screenshot shows a dialog box titled "Update Pipedrive" with a close button (X) in the top right corner. The dialog has four tabs: "Deal", "Activities", "Add Note" (which is selected and highlighted in blue), and "Fields". A mouse cursor is pointing at the "Add Note" tab. Below the tabs is a large text area with a blue border containing the text "This is my note|". Below the text area is a checkbox labeled "Pin to Deal". At the bottom right of the dialog are two buttons: "Cancel" and "Update".

Selecting "Pin to Deal" will pin the note at the top of the deal.

The note will be added when you click the "Update" button to update the deal.

Fields Tab

The fields tab will show you what values will be updated in Pipedrive. This managed by the Data Link Mappings in Settings, which is done by your administrator.



The screenshot shows a dialog box titled "Update Pipedrive" with a close button (X) in the top right corner. Below the title bar is a tabbed interface with four tabs: "Deal", "Activities", "Add Note", and "Fields". The "Fields" tab is currently selected and highlighted in blue. The main area of the dialog contains a table with four columns: "QuoteWerks", "Pipedrive", "Field", and "Value". The table has three data rows. Below the table is a large grey rectangular area. At the bottom right of the dialog are two buttons: "Cancel" and "Update".

QuoteWerks	Pipedrive	Field	Value
Databuild Job N...	Deal	TextField1	
Soil Class	Organization	Text1	M - Moderatley Reactive
PipeDrive Deal ID	Person	Numeric2	0

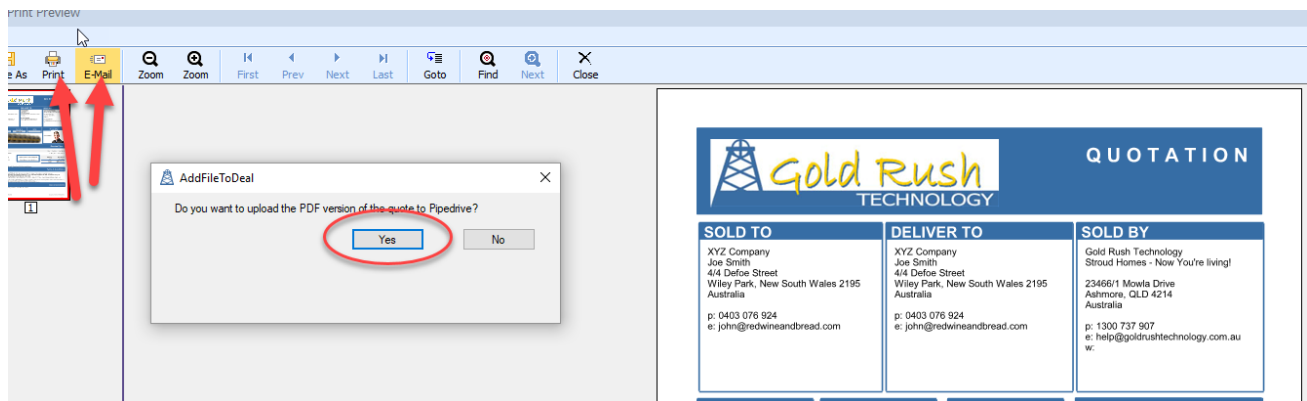
Note with Link To Open The Quote

When you update the quote, if it doesn't already exist, a pinned note will be added that is a link that will open the quote in QuoteWerks from the deal in Pipedrive. Of course, this assumes you have QuoteWerks on the computer you are using when you click on the link.

There is a known issue with the Pipedrive API that will take you away from Pipedrive when you click on this link. Just press the back button after you have opened your quote.

Uploading the PDF Version of the Quote to Pipedrive

From the Print Preview screen, when you press either “E-mail” or “Print”, you will get a small window asking if you would like to upload the PDF to Pipedrive.

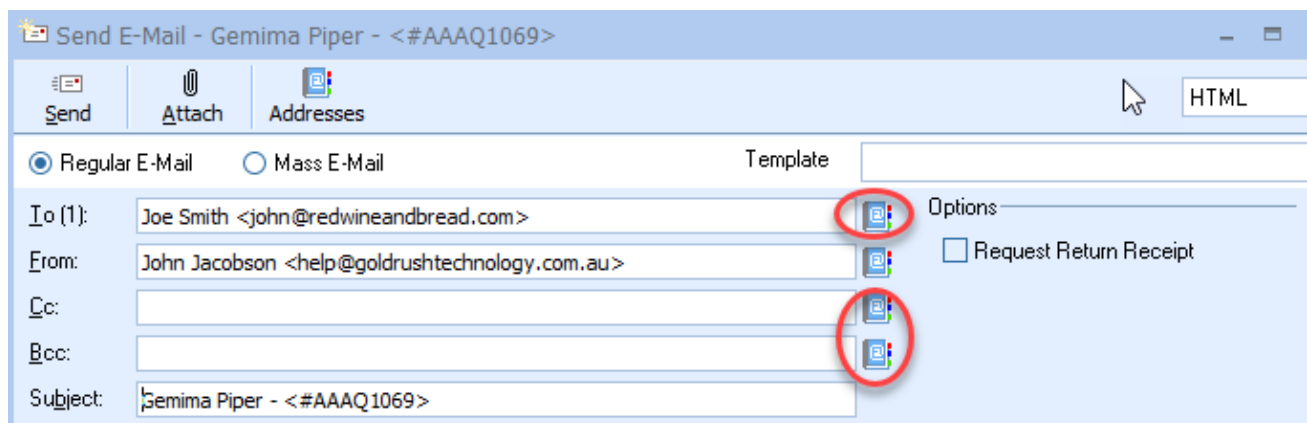


Click on “Yes”, and your PDF quote will be added to your deal in Pipedrive.

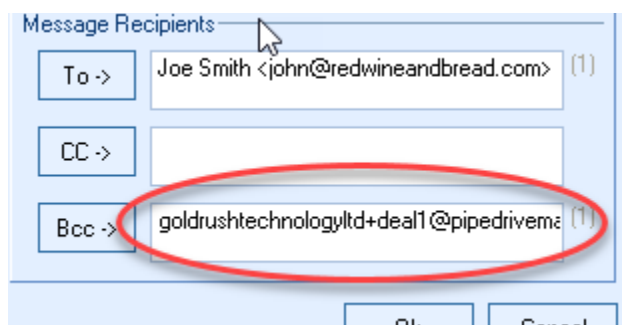
You must use Print Preview to be able to upload the quote to Pipedrive

BCC your Email to your Pipedrive Deal

If you want to send a blind copy (BCC) of your email to your Pipedrive deal, when you see the email window, select any of the email to selection buttons,



and the correct email address will be added to your email.



Support

If you have any support questions or issues, please email help@goldrushtechonology.com.au

Or visit our website at www.goldrushtechonology.com.au